

# Financial Supplement Q4 and Full Year 2024

February 14, 2025

- Some of the terms and other information in this presentation are defined and discussed more fully in Fannie Mae's Form 10-K for the year ended December 31, 2024 ("2024 Form 10-K"). This presentation should be reviewed together with the 2024 Form 10-K, which is available at www.fanniemae.com in the "About Us—Investor Relations—SEC Filings" section. Information on or available through the company's website is not part of this supplement.
- Some of the information in this presentation is based upon information from third-party sources such as sellers and servicers of mortgage loans. Although Fannie Mae generally considers this information reliable, Fannie Mae does not independently verify all reported information.
- Due to rounding, amounts reported in this presentation may not sum to totals indicated (i.e., 100%), or amounts shown as 100% may not reflect the entire population.
- Unless otherwise indicated, data is as of December 31, 2024 or for full year 2024. Data for prior years is as of December 31 or for the full year indicated.
- Note references are to endnotes, appearing on pages 26 to 30.
- Terms used in presentation

CAS: Connecticut Avenue Securities<sup>®</sup>

CIRT™: Credit Insurance Risk Transfer™

CRT: Credit risk transfer

**DSCR:** Weighted-average debt service coverage ratio

**DTI ratio:** Debt-to-income ("DTI") ratio refers to the ratio of a borrower's outstanding debt obligations (including both mortgage debt and certain other long-term and significant short-term debts) to that borrower's reported or calculated monthly income, to the extent the income is used to qualify for the mortgage

**DUS**®: Fannie Mae's Delegated Underwriting and Servicing program

LTV ratio: Loan-to-value ratio
MSA: Metropolitan statistical area

MTMLTV ratio: Mark-to-market loan-to-value ratio, which refers to the current unpaid principal balance of a loan at period end, divided by the estimated current home price at period end

**OLTV ratio:** Origination loan-to-value ratio, which refers to the unpaid principal balance of a loan at the time of origination of the loan, divided by the home price or property value at origination of the loan

REO: Real estate owned by Fannie Mae because it has foreclosed on the property or obtained the property through a deed-in-lieu of foreclosure

**TCCA fees:** Refers to revenues generated by the 10 basis point guaranty fee increase the company implemented on single-family residential mortgages pursuant to the Temporary Payroll Tax Cut Continuation Act of 2011 ("TCCA") and as extended by the Infrastructure Investment and Jobs Act, the incremental revenue from which is paid to Treasury and not retained by the company

**UPB:** Unpaid principal balance



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# **Overview**



## **Corporate Highlights**

Summary of 2024 and Q4 2024 Financial
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(Dollars in millions)	2024	2023	Variance	Q4 2024	Q3 2024	Variance
Net interest income	\$28,748	\$28,773	\$(25)	\$7,182	\$7,275	\$(93)
Fee and other income	321	275	46	115	66	49
Net revenues	29,069	29,048	21	7,297	7,341	(44)
Benefit (provision) for credit losses	186	1,670	(1,484)	(321)	27	(348)
Fair value gains (losses), net	1,821	1,304	517	842	52	790
Investment gains (losses), net	(38)	(53)	15	(10)	12	(22)
Non-interest expense:						
Administrative expenses <sup>(1)</sup>	(3,619)	(3,445)	(174)	(947)	(884)	(63)
Legislative assessments	(3,766)	(3,745)	(21)	(949)	(948)	(1)
Credit enhancement expense <sup>(2)</sup>	(1,641)	(1,512)	(129)	(406)	(411)	5
Change in expected credit enhancement recoveries	194	(193)	387	5	89	(84)
Other expenses, net(3)	(937)	(1,118)	181	(332)	(225)	(107)
Total non-interest expense	(9,769)	(10,013)	244	(2,629)	(2,379)	(250)
Income before federal income taxes	21,269	21,956	(687)	5,179	5,053	126
Provision for federal income taxes	(4,291)	(4,548)	257	(1,049)	(1,009)	(40)
Net income	\$16,978	\$17,408	\$(430)	\$4,130	\$4,044	\$86
Total comprehensive income	\$16,975	\$17,405	\$(430)	\$4,127	\$4,047	\$80
Net worth	\$94,657	\$77,682	\$16,975	\$94,657	\$90,530	\$4,127
Net worth ratio <sup>(4)</sup>	2.2 %	1.8 %		2.2 %	2.1 %	

#### 2024 Key Highlights

In 2024, we continued our unwavering focus on serving the U.S. mortgage market, improving our safety and soundness, and enhancing our financial position

- Provided \$381 billion of liquidity to the singlefamily and multifamily mortgage markets
- Helped approximately 1.4 million households buy, refinance, or rent a home
- Delivered \$17 billion of annual net income and our twenty-eighth quarter of consecutive positive earnings
- Grew net worth by \$17 billion to nearly \$95 billion, and built regulatory capital by \$18 billion
- Achieved a 31.7% efficiency ratio
- Recognized \$3.8 billion in expenses we pay to Treasury, HUD and FHFA for TCCA fees, affordable housing funds and FHFA assessments
- Ended 2024 with a \$4.1 trillion guaranty book of business and \$4.3 trillion in assets
- Our single-family conventional guaranty book of business is \$3.6 trillion in size, 77% of the underlying mortgages are below a 5% interest rate, and the book has a weighted-average mark-to-market LTV ratio of 50%, a weighted average FICO credit score of 753<sup>(28)</sup> and a serious delinquency rate of 0.56%
- Our multifamily guaranty book of business is \$500 billion in size and has a weighted-average OLTV ratio of 63%, DSCR of 2.0 and a serious delinquency rate of 0.57%
- Appointed a new COO and two new board members

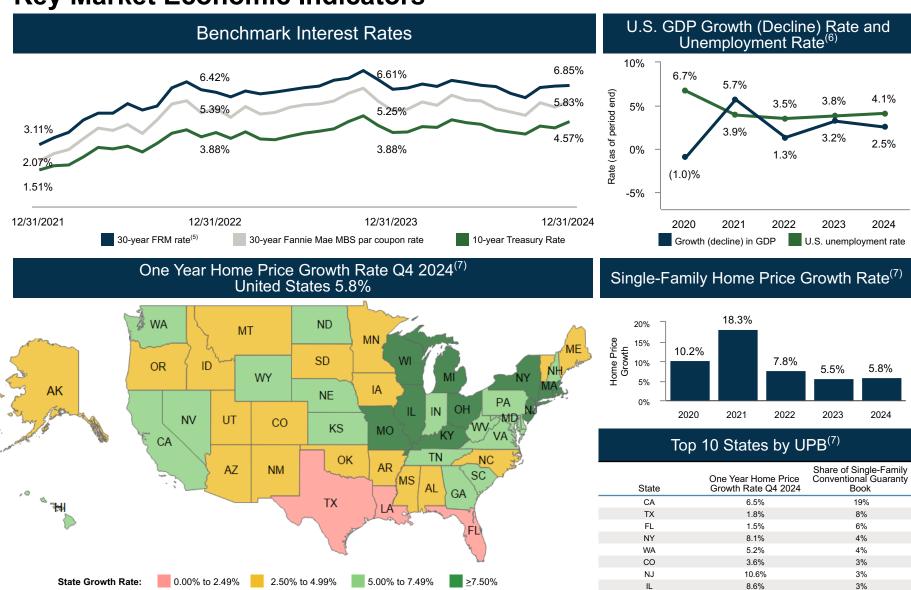


# **Selected Financial Data**

Sele	ected	Financia	I D	ata						
(Dollars in millions)										
As of December 31,		2024		2023		2022		2021		2020
Cash and cash equivalents	\$	38,853	\$	35,817	\$	57,987	\$	42,448	\$	38,337
Securities purchased under agreements to resell		15,975		30,700		14,565		20,743		28,200
Investments in securities, at fair value		79,197		53,116		50,825		89,043		138,239
Mortgage loans, net of allowance for loan losses		4,138,006		4,135,631		4,114,436		3,968,242		3,653,892
Total assets	\$	4,349,731	\$	4,325,437	\$	4,305,288	\$	4,229,166	\$	3,985,749
Debt of Fannie Mae		139,422		124,065		134,168		200,892		289,572
Debt of consolidated trusts		4,088,675		4,098,653		4,087,720		3,957,299		3,646,164
Total liabilities	\$	4,255,074	\$	4,247,755	\$	4,245,011	\$	4,181,809	\$	3,960,490
Total Fannie Mae stockholders' equity	\$	94,657	\$	77,682	\$	60,277	\$	47,357	\$	25,259
Credit loss reserves <sup>(53)</sup>	\$	(7,730)	\$	(8,760)	\$	(11,465)	\$	(5,774)	\$	(10,798)
Credit loss reserves as a percentage of guaranty book of business:										
Single-family <sup>(54)</sup>		0.15 %	, 0	0.18 %	6	0.26 %	%	0.15 %	6	0.30 9
Multifamily <sup>(55)</sup>		0.48 %	, 0	0.44 %	6	0.43 %	%	0.17 %		0.32
For the Year Ended December 31,		2024		2023		2022		2021		2020
Net income	\$	16,978	\$	17,408	\$	12,923	\$	22,176	\$	11,805
Return on assets <sup>(56)</sup>		0.39 %	, 0	0.40 %	6	0.30 %		0.54 %		0.32
Efficiency ratio <sup>(57)</sup>		31.7 %	, 0	33.0 %	6	26.7 %	%	27.5 %	6	34.5



# **Key Market Economic Indicators**



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VA

NC

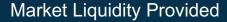
7.4%

4.9%

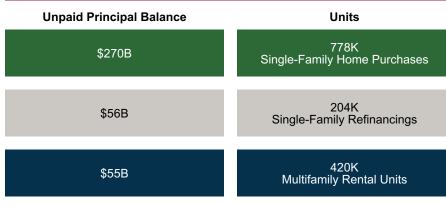
3%

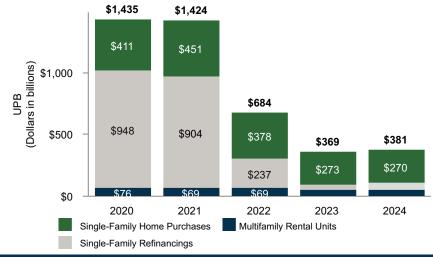
3%

# **Guaranty Book of Business Highlights**

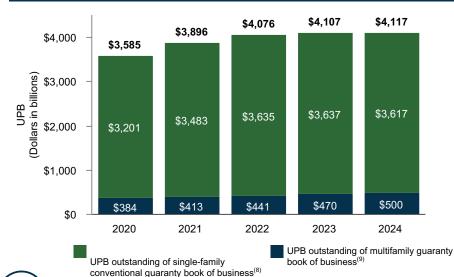




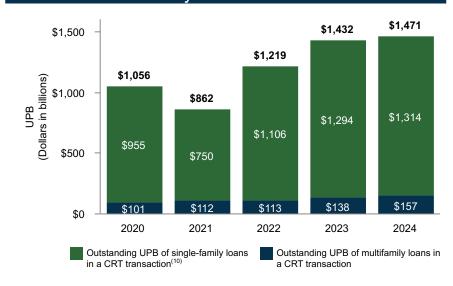




# Outstanding Guaranty Book of Business at Period End



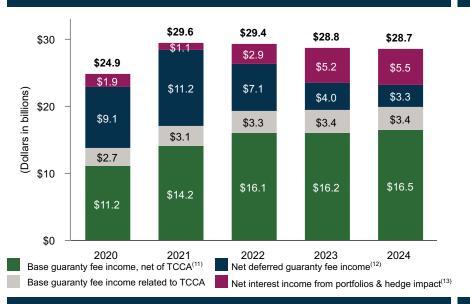
#### Outstanding Guaranty Book of Business Covered by a CRT Transaction



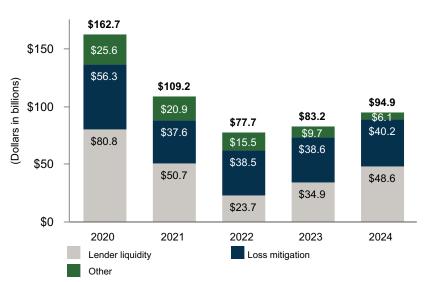


# **Interest Income and Liquidity Management**





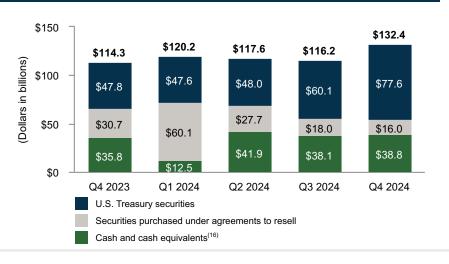
#### Retained Mortgage Portfolio<sup>(14)</sup>



## Outstanding Debt of Fannie Mae<sup>(15)</sup>



#### Corporate Liquidity Portfolio

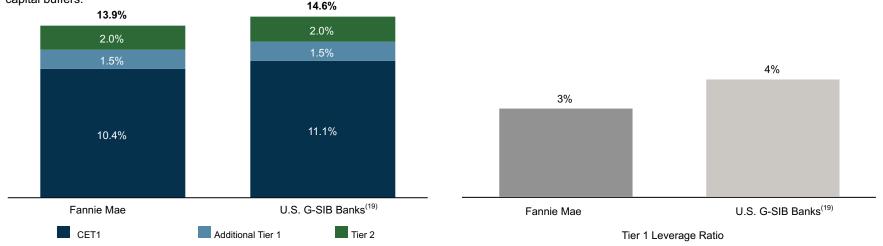


# Regulatory Capital Rule and Illustrative Return on Required CET1

#### Total Risk-Based Regulatory Capital Ratio<sup>(17)</sup>

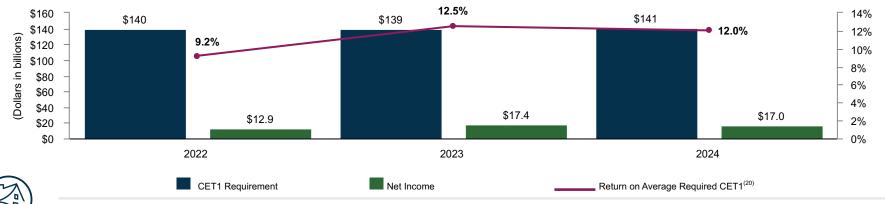
#### Leverage Capital Ratio<sup>(17)</sup>

We have a regulatory capital rule that was issued and finalized by FHFA in 2020.<sup>(18)</sup> Prior to conservatorship, we only had statutory capital requirements. FHFA's capital rule is similar to U.S. bank regulatory capital rules in that it establishes both leverage and risk-based minimum capital requirements, in addition to prescribed capital buffers.



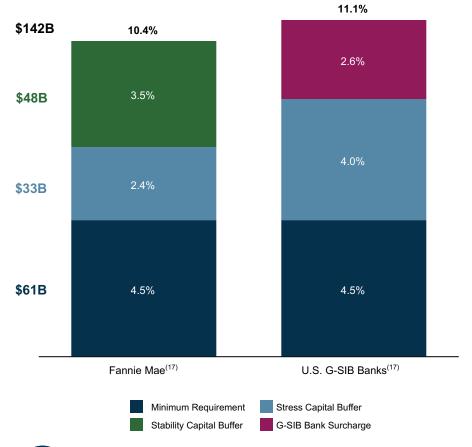
#### Illustrative Return on Average Required CET1

The Return on Average Required CET1 reflects our net income relative to our Common Equity Tier 1 (CET1) requirement, including buffers. Our net income reflects our current capitalization, in the respective periods, and does not include impacts of being fully capitalized.



# **Common Equity Tier 1 (CET1) Capital Requirement**

CET1 Capital Requirement (Including Buffers)(21)



#### Fannie Mae CET1 Capital Overview

- Our CET1 capital requirement (including buffers) is 10.4% of our risk-weighted assets, equivalent to \$142 billion.
- Of the \$142 billion, \$61 billion represents our minimum capital requirement of 4.5% of our risk-weighted assets.
- Similar to U.S. G-SIB Banks, we are required to hold additional CET1 capital buffer amounts above our 4.5% minimum.
- Our buffers total \$81 billion, or 57% of our total CET1 requirement:
  - Stress Capital Buffer: currently set at 0.75% of our adjusted total assets.
  - Stability Capital Buffer: determined by an annual calculation based on our market share of mortgage debt outstanding and our asset size.
    - For each percentage of market share above 5%, the buffer increases by 5 basis points of our adjusted total assets
  - Countercyclical Capital Buffer: currently set at 0.0% of our adjusted total assets.



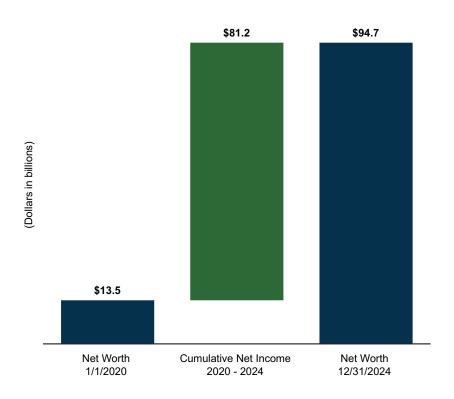
# **Net Worth and Regulatory Capital Deficit**

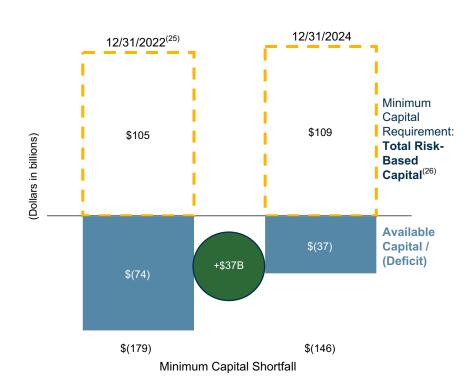
#### Growth in Net Worth (22)

## Progress Towards Regulatory Capital Requirements

We resumed retaining our earnings in 2019, resulting in \$81.2 billion of net worth growth over the last five years.

We have a deficit of regulatory capital today primarily because the stated value of the senior preferred stock does not qualify as regulatory capital.<sup>(23)</sup> Over the past two years, we have built \$37 billion<sup>(24)</sup> of available regulatory capital.





We have materially grown our net worth and meaningfully reduced our regulatory capital deficit



# **Single-Family Business**





# **Single-Family Highlights**

2024

\$14,430M Net income

\$24,130M Net interest income

\$938M Benefit (provision) for credit losses

> \$1,745M Fair value gains (losses), net

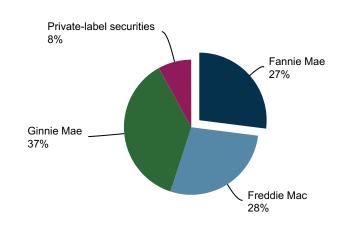
# Single-Family Conventional Loan Acquisitions<sup>(8)</sup>



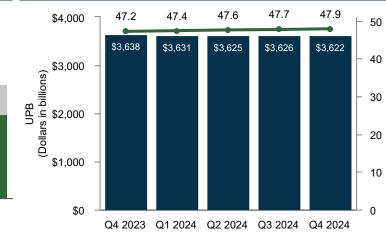
Refinance

Average charged guaranty fee on new single-family conventional acquisitions, net of TCCA fees  $(bps)^{(27)}$ 

# 2024 Single-Family Mortgage-Related Securities Share of Issuances



# Single-Family Conventional Guaranty Book of Business<sup>(8)</sup>



Average single-family conventional guaranty book of business

Average charged guaranty fee on single-family conventional guaranty book of business, net of TCCA fees (bps)<sup>(27)</sup>

#### **Highlights**

- Single-family conventional acquisition volume was \$326.0 billion in 2024, compared with \$316.0 billion in 2023.
- Purchase acquisition volume, of which approximately half was for first-time homebuyers, decreased slightly to \$269.9 billion in 2024 from \$272.8 billion in 2023.
- Refinance acquisition volume was \$56.1 billion in 2024, an increase from \$43.2 billion in 2023.
- The average single-family conventional guaranty book of business decreased by \$8.2 billion to \$3,626.2 billion in 2024 compared with 2023, driven by loan paydowns and liquidations outpacing acquisitions in 2024.
- The single-family serious delinquency rate increased to 0.56% as of December 31, 2024 from 0.55% as of December 31, 2023.



# **Credit Characteristics of Single-Family Conventional Loan Acquisitions**

# Certain Credit Characteristics of Single-Family Conventional Loans by Acquisition Period

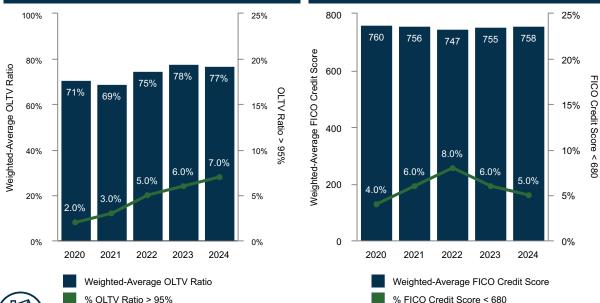
# 2024 Acquisition Credit Profile by Certain Loan Features

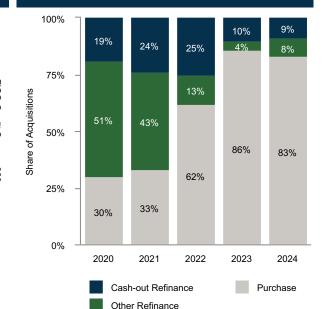
Categories are not mutually exclusive	Q4 2023	Full Year 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Full Year 2024	OLTV Ratio > 95%	Home- Ready <sup>®(30)</sup>	FICO Credit Score < 680 <sup>(28)</sup>	DTI Ratio > 43% <sup>(29)</sup>
Total UPB (Dollars in billions)	\$70.1	\$316.0	\$62.3	\$85.9	\$93.1	\$84.7	\$326.0	\$21.9	\$22.0	\$16.3	\$118.6
Weighted-Average OLTV Ratio	78%	78%	78%	78%	77%	76%	77%	97%	85%	69%	79%
OLTV Ratio > 95%	7%	6%	7%	7%	7%	6%	7%	100%	26%	2%	7%
Weighted-Average FICO® Credit Score(28)	757	755	757	759	759	758	758	753	751	656	753
FICO Credit Score < 680 <sup>(28)</sup>	5%	6%	5%	5%	5%	5%	5%	1%	5%	100%	6%
DTI Ratio > 43% <sup>(29)</sup>	37%	36%	37%	37%	37%	35%	36%	38%	56%	40%	100%
Fixed-rate	99%	99%	99%	99%	99%	100%	99%	100%	100%	100%	99%
Primary Residence	92%	92%	92%	93%	93%	94%	93%	100%	100%	96%	94%
HomeReady <sup>®(30)</sup>	5%	4%	6%	7%	7%	6%	7%	26%	100%	7%	10%

#### Origination Loan-to-Value Ratio

## FICO Credit Score (28)

#### Acquisitions by Loan Purpose







## Credit Characteristics of Single-Family Conventional Guaranty Book of Business

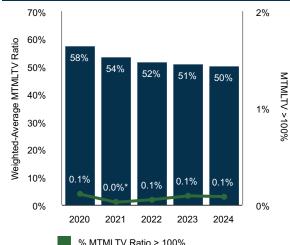
Certain Credit Characteristics of Single-Family Conventional Guaranty Book of Business by Origination Year and Loan Features<sup>(8)(31)</sup>

As of December 31, 2024		Origination Year Certain							Certain Loan Features			
Categories are not mutually exclusive	Overall Book	2008 & Earlier	2009-2019	2020	2021	2022	2023	2024	OLTV Ratio > 95%	Home- Ready <sup>®(30)</sup>	FICO Credit Score < 680 <sup>(28)</sup>	DTI Ratio > 43% <sup>(29)</sup>
Total UPB (Dollars in billions)	\$3,617.3	\$56.0	\$751.0	\$794.8	\$1,006.8	\$456.0	\$265.4	\$287.3	\$182.7	\$126.3	\$266.8	\$946.0
Average UPB	\$209,326	\$74,511	\$129,520	\$234,583	\$252,538	\$284,116	\$306,532	\$324,662	\$182,388	\$183,343	\$161,451	\$236,309
Share of SF Conventional Guaranty Book	100%	1%	21%	22%	28%	13%	7%	8%	5%	3%	7%	26%
Share of Loans with Credit Enhancement (32)	46%	8%	39%	29%	52%	65%	75%	39%	85%	78%	42%	52%
Serious Delinquency Rate <sup>(33)</sup>	0.56%	1.76%	0.63%	0.30%	0.44%	0.89%	0.50%	0.11%	1.24%	1.06%	2.11%	0.87%
Percentage of Seriously Delinquent Loans (34)	100%	14%	38%	10%	18%	15%	4%	1%	13%	8%	36%	36%
Weighted-Average OLTV Ratio	73%	75%	75%	71%	70%	76%	79%	77%	101%	87%	74%	76%
OLTV Ratio > 95%	5%	9%	8%	3%	3%	6%	7%	7%	100%	33%	6%	6%
Weighted-Average Mark-to-Market LTV Ratio (35)	50%	28%	32%	44%	51%	65%	72%	76%	67%	65%	47%	55%
Weighted-Average FICO Credit Score (28)	753	695	746	762	755	747	755	758	739	745	653	744
FICO Credit Score < 680 <sup>(28)</sup>	7%	39%	11%	4%	6%	9%	5%	5%	9%	8%	100%	9%



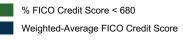
# FICO Credit Score<sup>(28)</sup>

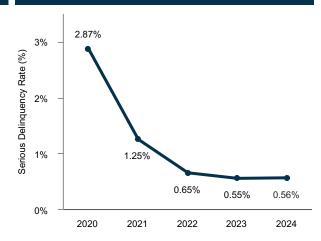










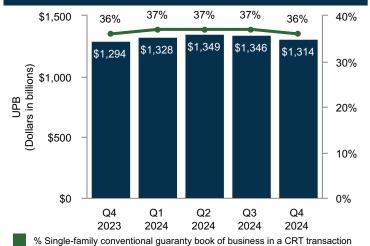


<sup>\*</sup> Represents less than 0.05% of MTMLTV Ratio > 100%



# **Single-Family Credit Risk Transfer**

## Single-Family Credit Risk Transfer



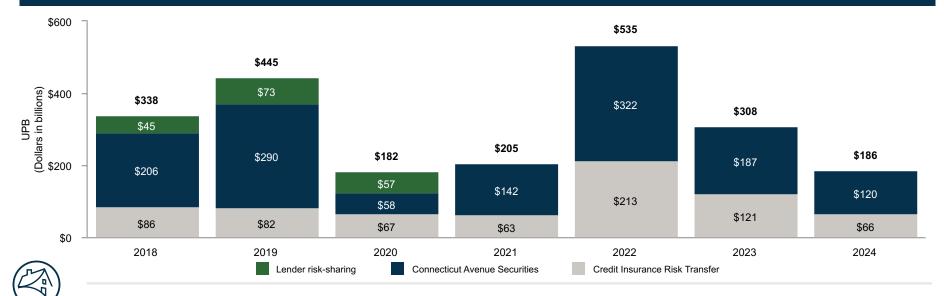
#### Single-Family Loans with Credit Enhancement

	20	22	20	23	2024		
Credit Enhancement Outstanding UPB (Dollars in billions)	Outstanding UPB	% of Book <sup>(38)</sup> Outstanding	Outstanding UPB	% of Book <sup>(38)</sup> Outstanding	Outstanding UPB	% of Book <sup>(38)</sup> Outstanding	
Primary mortgage insurance and other (36)	\$754	21%	\$763	21%	\$761	21%	
Connecticut Avenue Securities <sup>(37)</sup>	726	20	843	24	850	23	
Credit Insurance Risk Transfer <sup>(10)</sup>	323	9	399	11	419	12	
Other	57	2	52	1	45	1	
Less: loans covered by multiple credit enhancements	(351)	(10)	(411)	(12)	(408)	(11)	
Total single-family loans with credit enhancement	\$1,509	42%	\$1,646	45%	\$1,667	46%	

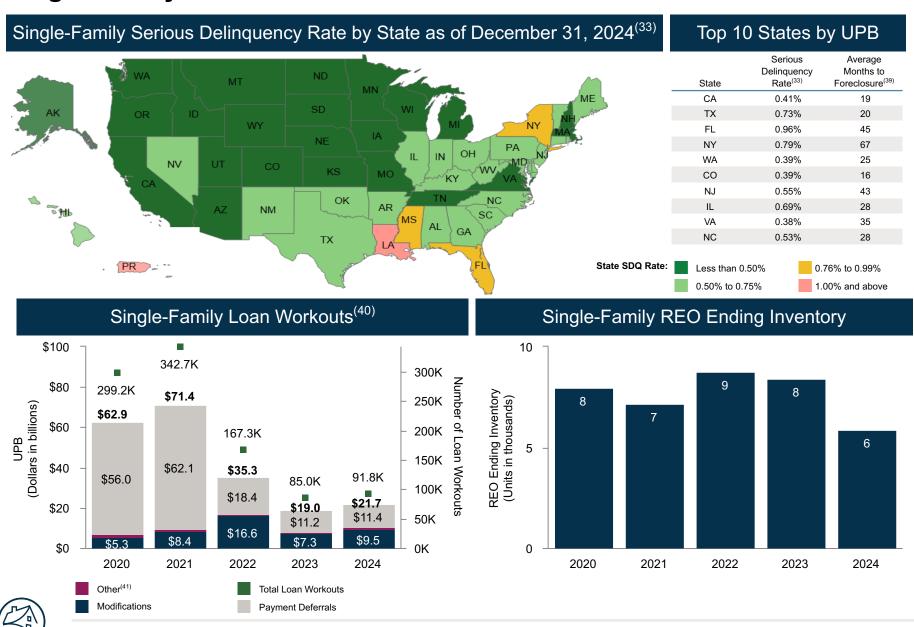
pans in a CRT transaction<sup>(10)</sup>

Outstanding UPB of single-family loans in a CRT transaction<sup>(10)</sup>

## Single-Family Credit Risk Transfer Issuance by Period

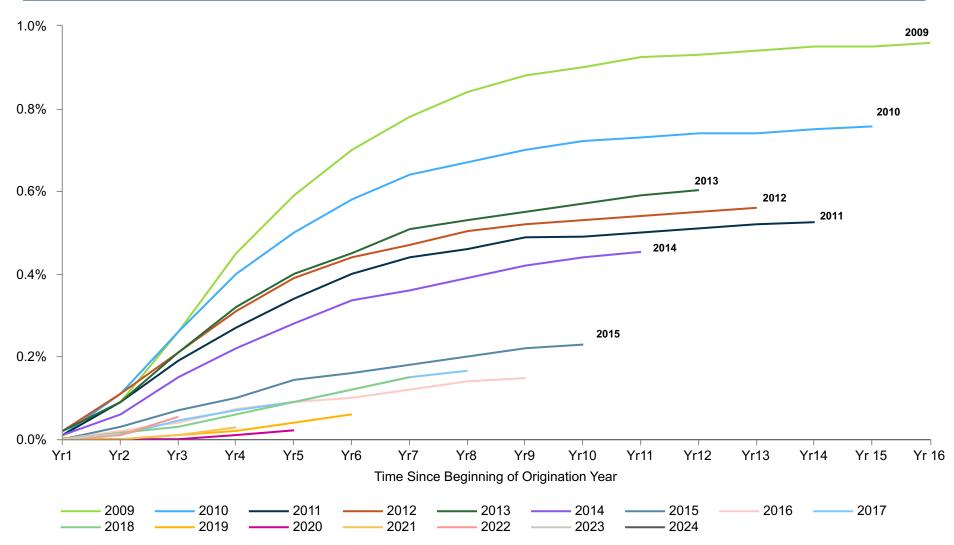


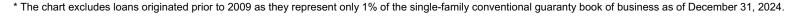
# **Single-Family Problem Loan Statistics**



# **Single-Family Cumulative Default Rates**

Cumulative Default Rates of Single-Family Conventional Guaranty Book of Business by Origination Year (42)





# **Multifamily Business**





# **Multifamily Highlights**

2024

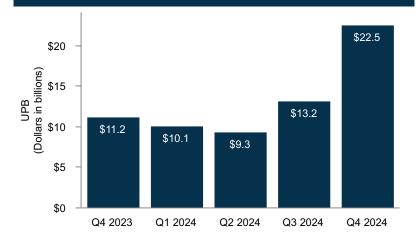
\$2.548M Net income

\$4.618M Net interest income

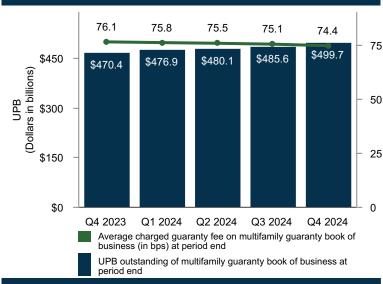
(752)MBenefit (provision) for credit losses

\$328M Change in expected credit enhancement recoveries

#### Multifamily New Business Volume



#### Multifamily Guaranty Book of Business<sup>(9)</sup>



## Multifamily Credit Risk Transfer



New multifamily business volume was \$55.1 billion in 2024, compared with \$52.9 billion in 2023.

Highlights

- The multifamily guaranty book of business grew by 6% in 2024 to \$499.7 billion, driven by the company's acquisitions combined with low prepayment volumes due to the high interest rate environment.
- The average charged guaranty fee on the multifamily guaranty book declined in 2024 to 74.4 basis points as of December 31, 2024, due to lower average charged fees on the company's 2024 acquisitions as compared with the existing loans in the multifamily guaranty book of business.
- The multifamily serious delinquency rate increased to 0.57% as of December 31, 2024, compared with 0.46% as of December 31, 2023.



Multifamily CIRT transaction



# **Credit Characteristics of Multifamily Loan Acquisitions**

Certain Credit Characteristics o	f Multifami	ly Loans by	Acquisition I	Period			
ategories are not mutually exclusive	2020	2021	2022	202	23	20	24
Total UPB (Dollars in billions)	\$76.0	\$69.5	\$69.2	\$52	2.9	\$5	5.1
Weighted-Average OLTV Ratio	64%	65%	59%	59	%	62	2%
Loan Count	5,051	4,203	3,572	2,8	12	2,6	602
% Lender Recourse <sup>(43)</sup>	99%	100%	100%	100	)%	99	9%
% DUS <sup>(44)</sup>	99%	99%	99%	99	%	99	9%
% Full Interest-Only	38%	40%	53%	63	%	61	1%
Weighted-Average OLTV Ratio on Full Interest-Only Acquisitions	58%	59%	56%	57	%	59	9%
Weighted-Average OLTV Ratio on Non-Full Interest-Only Acquisitions	68%	68%	63%	63	%	66	6%
% Partial Interest-Only <sup>(45)</sup>	50%	50%	39%	32	%	31	1%
Loan-to-Value Ratio Acqu	MSAs by 2 uisition UP	B	100% 7 7%	itions b	y NOC	у туре	<del>,</del> 
80% - 60% - 70% 72% 86% 93% 89% \$1.3B	Share of Acquisitions: 34.6% Total Top 10 JPB: \$19.1B	\$2.2B	80% - 80% - 93% - 93%	89%	78%	99%	1009
20% - 29% 27% 14% 6% 11% \$1.8B	\$2.0B	\$2.9B	20% - 0% - 2020	2021	2022	2023	202
% OLTV ratio less than or equal to 70%	anta San Fi	ancisco Miami					
% OLTV ratio greater than 70% and less than or equal to 80% Washington DC Sea	attle Denve	r		Fixed-	rate Va	ariable-rate	
% OLTV ratio greater than 80%							

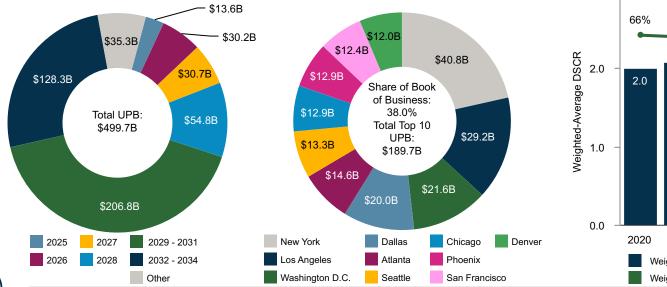
# **Credit Characteristics of Multifamily Guaranty Book of Business**

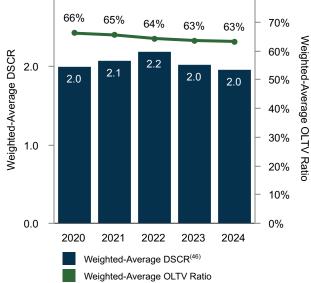
Certain Credit Characteristics of Multifamily Guaranty Book of Business by Acquisition Year, Asset Class, or Targeted Affordable Segment<sup>(9)</sup>

As of December 31, 2024				Acquisit	ion Year			Asset (	Class or Ta	argeted Af	fordable Se	egment
Categories are not mutually exclusive	Overall Book	2016 & Earlier	2017-2020	2021	2022	2023	2024	Conventional /Co-op <sup>(50)</sup>	Seniors Housing <sup>(50)</sup>	Student Housing <sup>(50)</sup>	Manufactured Housing <sup>(50)</sup>	Affordable <sup>(51)</sup>
Total UPB (Dollars in billions)	\$499.7	\$51.8	\$209.4	\$64.9	\$65.9	\$52.6	\$55.1	\$449.9	\$14.6	\$13.2	\$22.0	\$60.6
% of Multifamily Guaranty Book	100%	10%	42%	13%	13%	11%	11%	90%	3%	3%	4%	12%
Loan Count	29,651	4,907	11,995	3,912	3,447	2,787	2,603	26,662	513	510	1,966	4,071
Average UPB (Dollars in millions)	\$16.9	\$10.6	\$17.5	\$16.6	\$19.1	\$18.8	\$21.2	\$16.9	\$28.4	\$26.0	\$11.2	\$14.9
Weighted-Average OLTV Ratio	63%	66%	65%	64%	59%	59%	62%	63%	64%	65%	61%	67%
Weighted-Average DSCR <sup>(46)</sup>	2.0	2.0	2.2	2.3	1.6	1.6	1.6	2.0	1.5	1.8	2.2	1.8
% with DSCR Below 1.0 <sup>(46)</sup>	6%	6%	5%	4%	14%	3%	*	5%	26%	7%	2%	8%
% Fixed Rate	93%	86%	95%	93%	81%	99%	100%	94%	76%	84%	94%	89%
% Full Interest-Only	45%	30%	37%	41%	54%	63%	62%	46%	22%	35%	41%	29%
% Partial Interest-Only <sup>(45)</sup>	44%	45%	51%	50%	39%	32%	31%	43%	60%	59%	47%	45%
% Small Balance Loans <sup>(47)</sup>	47%	67%	45%	44%	38%	40%	34%	46%	21%	36%	66%	52%
Serious Delinquency Rate(48)	0.57%	0.97%	0.41%	0.36%	1.33%	0.73%	0.01%	0.48%	4.21%	0.37%	0.13%	0.36%
% Criticized <sup>(49)</sup> * represents less than 0.5%	7%	8%	6%	5%	15%	6%	1%	6%	30%	8%	2%	9%

UPB by Maturity Year As of December 31, 2024<sup>(9)</sup> Top 10 MSAs by UPB As of December 31, 2024<sup>(9)</sup>

# Certain Credit Characteristics of Guaranty Book<sup>(9)</sup>

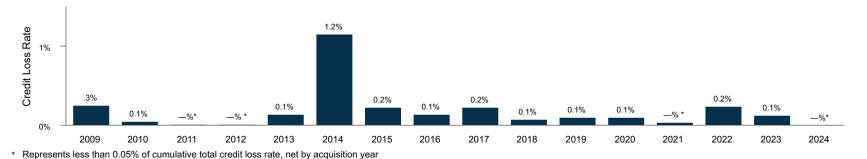






# **Multifamily Problem Loan Statistics**

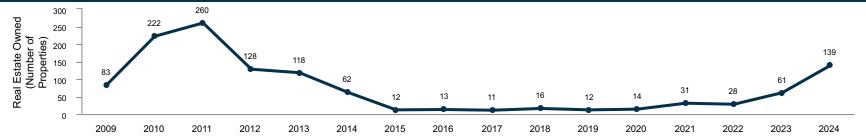
## Cumulative Total Credit Loss Rate, Net by Acquisition Year Through Q4 2024<sup>(52)</sup>



## Serious Delinquency Rate<sup>(48)</sup> and Percent Criticized<sup>(49)</sup> as of Period End



## **REO Ending Inventory**







- (1) Consists of (1) salaries and employee benefits, and (2) professional services, technology and occupancy expenses.
- (2) Single-family credit enhancement expense consists of costs associated with the company's freestanding credit enhancements, which primarily include the company's Connecticut Avenue Securities® and Credit Insurance Risk Transfer<sup>TM</sup> programs, enterprise-paid mortgage insurance and certain lender risk-sharing programs. Multifamily credit enhancement expense primarily consists of costs associated with the company's Multifamily CIRT<sup>TM</sup> and Multifamily CAS programs as well as amortization expense for certain lender risk-sharing programs. Excludes CAS transactions accounted for as debt instruments and credit risk transfer programs accounted for as derivative instruments.
- (3) Other expenses, net are comprised of debt extinguishment gains and losses, expenses associated with legal claims, foreclosed property income (expense), gains and losses from partnership investments, loan subservicing costs, and servicer fees paid in connection with certain loss mitigation activities.
- (4) Calculated based upon net worth divided by total assets outstanding at the end of the period.
- (5) Refers to the U.S. weekly average fixed-rate mortgage rate according to Freddie Mac's Primary Mortgage Market Survey<sup>®</sup>. These rates are reported using the latest available data for a given period.
- (6) U.S. Gross Domestic Product ("GDP") annual growth (decline) rates are based on the annual "percentage change from fourth quarter to fourth quarter one year ago" calculated by the Bureau of Economic Analysis and are subject to revision.
- (7) Home price estimates are based on purchase transactions in Fannie-Freddie acquisition and public deed data available through the end of December 2024. Including subsequent data may lead to materially different results. Home price growth rate is not seasonally adjusted. UPB estimates are based on data available through the end of December 2024, and the top 10 states are reported by UPB in descending order. One-year home price growth rate is for the 12-month period ending December 31, 2024.
- (8) Single-family conventional loan population consists of: (a) single-family conventional mortgage loans of Fannie Mae and (b) single-family conventional mortgage loans underlying Fannie Mae MBS other than loans underlying Freddie Mac securities that Fannie Mae has resecuritized. It excludes non-Fannie Mae single-family mortgage-related securities held in the retained mortgage portfolio for which Fannie Mae does not provide a guaranty. Conventional refers to mortgage loans and mortgage-related securities that are not guaranteed or insured, in whole or in part, by the U.S. government or one of its agencies.
- (9) The multifamily guaranty book of business consists of: (a) multifamily mortgage loans of Fannie Mae; (b) multifamily mortgage loans underlying Fannie Mae MBS; and (c) other credit enhancements that the company provided on multifamily mortgage assets. It excludes non-Fannie Mae multifamily mortgage-related securities held in the retained mortgage portfolio for which Fannie Mae does not provide a guaranty.
- (10) Includes mortgage pool insurance transactions.
- (11) Base guaranty fee income, net of TCCA, is interest income from the guaranty book of business excluding the impact of a 10 basis point guaranty fee increase implemented in 2012 pursuant to the Temporary Payroll Tax Cut Continuation Act of 2011 and as extended by the Infrastructure Investment and Jobs Act, the incremental revenue from which is paid to Treasury and not retained by the company.
- (12) "Deferred guaranty fee income" refers to income primarily from the upfront fees that the company receives at the time of loan acquisition related to single-family loan-level price adjustments or other fees the company receives from lenders, which are amortized over the contractual life of the loan. Deferred guaranty fee income also includes the amortization of cost basis adjustments on mortgage loans and debt of consolidated trusts that are not associated with upfront fees.
- (13) Net interest income from portfolios consists of: interest income from assets held in the company's retained mortgage portfolio and corporate liquidity portfolio; interest income from other assets used to support lender liquidity; and interest expense on the company's outstanding corporate debt and Connecticut Avenue Securities<sup>®</sup> debt. For purposes of this Financial Supplement chart, income (expense) from hedge accounting is included in the "net interest income from portfolios & hedge impact" category; however, the company does not consider income (expense) from hedge accounting to be a component of net interest income from portfolios. The company had \$840 million in hedge accounting expense in 2024.



- (14) Retained mortgage portfolio refers to the mortgage-related assets the company owns (excluding the portion of assets that back mortgage-related securities owned by third parties). We classify our retained mortgage portfolio into three categories: lender liquidity, loss mitigation and other, which categories are described in the company's 2024 Form 10-K.
- (15) Outstanding debt balance consists of the unpaid principal balance, premiums and discounts, fair value adjustments, hedge-related basis adjustments and other cost basis adjustments.
- (16) Cash equivalents are composed of overnight reverse repurchase agreements and U.S. Treasuries that have a maturity at the date of acquisition of three months or less.
- (17) Fannie Mae information is as of 12/31/2024. U.S. G-SIB Banks represent the applicable capital requirements that are effective October 2024. Ratios are calculated as a percentage of risk-weighted assets for risk-based capital metrics and as a percentage of adjusted total assets for leverage capital metrics. The U.S. G-SIB Banks leverage ratio represents the minimum regulatory tier 1 leverage ratio. Fannie Mae tier 1 leverage ratio includes capital buffers. Tier 1 leverage ratio under the enterprise regulatory capital framework is calculated as required tier 1 capital divided by adjusted total assets.
- (18) While the company is in conservatorship, the company is not required to comply with the minimum capital or buffer requirements.
- (19) U.S. G-SIB Banks refers to United States global systemically important banks, as defined by the Financial Stability Board, which as of November 2024 consisted of Bank of America Corp., Bank of New York Mellon Corp., Citigroup Inc., Goldman Sachs Group Inc., JPMorgan Chase & Co., Morgan Stanley, State Street Corp., and Wells Fargo & Co. U.S. G-SIB Bank capital metrics represent the average of those banks capital requirements post-2024 stress test as outlined by the Federal Reserve. See https://www.federalreserve.gov/publications/files/large-bank-capital-requirements-20240828.pdf
- (20) CET1 requirement as presented represents our average CET1 capital requirement under the enterprise regulatory capital framework for the applicable periods (which is not currently in effect while we are in conservatorship) and not the amount of our actual average CET1 capital for the reported periods. Average required CET1 for 2022 represents the average of the Q1 2022 and Q4 2022 required CET1 as reported in our Form 10-Q and 10-K.
- (21) Fannie Mae information is as of 12/31/2024. U.S. G-SIB Banks represent the applicable capital requirements that are effective October 2024.
- (22) Net worth is also reported as stockholders' equity on our GAAP financial statements.
- (23) Stated value of the senior preferred stock was \$120.8 billion as of December 31, 2024.
- (24) The \$37 billion of available regulatory capital the company built in the last two years consists of the sum of: net income we earned and the amount by which our deferred tax asset changed.
- (25) The enterprise regulatory capital framework became effective on January 1, 2022, and has a transition period for compliance, as described in the company's 2024 Form 10-K.
- (26) Minimum capital requirement does not include buffers.



- (27) Represents, on an annualized basis, the sum of the base guaranty fees charged during the period for the company's single-family conventional guaranty arrangements plus the recognition of any upfront cash payments relating to these guaranty arrangements based on an estimated average life at the time of acquisition. Excludes the impact of a 10 basis point guaranty fee increase implemented pursuant to the TCCA, the incremental revenue from which is paid to Treasury and not retained by the company.
- (28) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.
- (29) Excludes loans for which this information is not readily available. From time to time, the company revises its guidelines for determining a borrower's DTI ratio. The amount of income reported by a borrower and used to qualify for a mortgage may not represent the borrower's total income; therefore, the DTI ratios reported may be higher than borrowers' actual DTI ratios.
- (30) Refers to HomeReady® mortgage loans, a low down payment mortgage product offered by the company that is designed for creditworthy low-income borrowers. HomeReady allows up to 97% loan-to-value ratio financing for home purchases. The company offers additional low down payment mortgage products that are not HomeReady loans; therefore, this category is not representative of all high LTV ratio single-family loans acquired or in the single-family conventional guaranty book of business for the periods shown. See the "OLTV Ratio > 95%" category for information on the single-family loans acquired or in the single-family conventional guaranty book of business with origination LTV ratios greater than 95%.
- (31) Calculated based on the aggregate unpaid principal balance of single-family loans for each category divided by the aggregate unpaid principal balance of loans in the single-family conventional guaranty book of business. Loans with multiple product features are included in all applicable categories.
- (32) Percentage of loans in the single-family conventional guaranty book of business, measured by unpaid principal balance, included in an agreement used to reduce credit risk by requiring collateral, letters of credit, mortgage insurance, corporate guarantees, inclusion in a credit risk transfer transaction reference pool, or other agreement that provides for Fannie Mae's compensation to some degree in the event of a financial loss relating to the loan.
- (33) Single-family SDQ rate refers to single-family loans that are 90 days or more past due or in the foreclosure process, expressed as a percentage of the company's single-family conventional guaranty book of business, based on loan count. Single-family SDQ rate for loans in a particular category refers to SDQ loans in the applicable category, divided by the number of loans in the single-family conventional guaranty book of business in that category.
- (34) Calculated based on the number of single-family loans that were seriously delinquent for each category divided by the total number of single-family conventional loans that were seriously delinquent.
- (35) The average estimated mark-to-market LTV ratio is based on the unpaid principal balance of the loan divided by the estimated current value of the property at period end, which the company calculates using an internal valuation model that estimates periodic changes in home value. Excludes loans for which this information is not readily available.
- (36) Refers to loans included in an agreement used to reduce credit risk by requiring primary mortgage insurance, collateral, letters of credit, corporate guarantees, or other agreements to provide an entity with some assurance that it will be compensated to some degree in the event of a financial loss. Excludes loans covered by credit risk transfer transactions unless such loans are also covered by primary mortgage insurance.
- (37) Outstanding unpaid principal balance represents the underlying loan balance, which is different from the reference pool balance for CAS and some lender risk-sharing transactions.
- (38) Based on the unpaid principal balance of the single-family conventional guaranty book of business as of period end.
- (39) Measured from the borrowers' last paid installment on their mortgages to when the related properties were added to the company's REO inventory for foreclosures completed during the twelve months ended December 31, 2024. Home Equity Conversion Mortgages insured by the Department of Housing and Urban Development are excluded from this calculation.



- (40) This chart does not include loans in an active forbearance arrangement, trial modifications, and repayment plans that have been initiated but not completed. There were approximately 19,300 loans in a trial modification period that was not complete as of December 31, 2024.
- (41) Includes repayment plans and foreclosure alternatives. Repayment plans reflect only those plans associated with loans that were 60 days or more delinquent.
- (42) Defaults include loan foreclosures, short sales, sales to third parties at the time of foreclosure and deeds-in-lieu of foreclosure. Cumulative Default Rate is the total number of single-family conventional loans in the guaranty book of business originated in the identified year that have defaulted, divided by the total number of single-family conventional loans in the guaranty book of business originated in the identified year. Data as of December 31, 2024 is not necessarily indicative of the ultimate performance of the loans and performance may change, perhaps materially, in future periods.
- (43) Represents the percentage of loans with lender risk-sharing agreements in place, measured by unpaid principal balance.
- (44) Under the Delegated Underwriting and Servicing ("DUS") program, Fannie Mae acquires individual, newly originated mortgages from specially approved DUS lenders using DUS underwriting standards and/or DUS loan documents. Because DUS lenders generally share the risk of loss with Fannie Mae, they are able to originate, underwrite, close and service most loans without a pre-review by the company.
- (45) Includes any loan that was underwritten with an interest-only term less than the term of the loan, regardless of whether it is currently in its interest-only period.
- (46) Estimates of current DSCRs are based on the latest available income information covering a 12 month period, from quarterly and annual statements for these properties including the related debt service. When an annual statement is the latest statement available, it is used. When operating statement information is not available, the underwritten DSCR is used. Co-op loans are excluded from this metric.
- (47) Small balance loans refer to multifamily loans with an original unpaid principal balance of up to \$9 million. Small balance loans are included within the asset class categories referenced above. We present this metric in the table based on loan count rather than unpaid principal balance. Small balance loans comprised 10%, 11% and 11% of our multifamily guaranty book of business as of December 31, 2024, December 31, 2023 and December 31, 2022, respectively, based on unpaid principal balance of the loan.
- (48) Multifamily serious delinquency rate refers to multifamily loans that are 60 days or more past due, expressed as a percentage of the company's multifamily guaranty book of business, based on unpaid principal balance. Multifamily serious delinquency rate for loans in a particular category (such as acquisition year, asset class or targeted affordable segment), refers to seriously delinquent loans in the applicable category, divided by the unpaid principal balance of the loans in the multifamily guaranty book of business in that category.
- (49) Criticized loans represent loans classified as "Special Mention," "Substandard" or "Doubtful." Loans classified as "Special Mention" refers to loans that are otherwise performing but have potential weaknesses that, if left uncorrected, may result in deterioration in the borrower's ability to repay in full. Loans classified as "Substandard" have a well-defined weakness that jeopardizes the timely full repayment. "Doubtful" refers to a loan with a weakness that makes collection or liquidation in full highly questionable and improbable based on existing conditions and values.
- (50) See https://multifamily.fanniemae.com/financing-options for definitions. Loans with multiple product features are included in all applicable categories.
- (51) Represents Multifamily Affordable Housing loans, which are defined as financing for properties that are under an agreement that provides long-term affordability, such as properties with rent subsidies or income restrictions.
- (52) Cumulative net credit loss rate is the cumulative net credit losses through December 31, 2024 on the multifamily loans that were acquired in the applicable period, as a percentage of the total acquired unpaid principal balance of multifamily loans that were acquired in the applicable period. Net credit losses include expected benefit of freestanding loss-sharing arrangements, primarily multifamily DUS lender risk-sharing transactions. Credit loss rate for 2014 acquisitions was primarily driven by the write-off of a seniors housing portfolio in Q1 2023.



- (53) Consists of the company's allowance for loan losses, allowance for accrued interest receivable and reserve for guaranty losses.
- (54) Calculated based on single-family conventional guaranty book of business.
- (55) Our multifamily credit loss reserves exclude the expected benefit of freestanding credit enhancements on multifamily loans, which are recorded in "Other assets" in our consolidated balance sheets.
- (56) Calculated based on net income for the reporting period divided by average total assets during the period, expressed as a percentage. Average balances for purposes of ratio calculations is based on quarter-end balances.
- (57) Efficiency ratio is calculated as non-interest expense divided by the sum of net interest income and non-interest income. As presented in the Selected Financial Data slide of this Financial Supplement, non-interest income consists of the sum of "Fee and other income," "Investment gains (losses), net" and "Fair value gains (losses), net."

