



Fannie Mae[®]

Financial Supplement Q3 2023

October 31, 2023

- Some of the terms and other information in this presentation are defined and discussed more fully in Fannie Mae's Form 10-Q for the quarter ended September 30, 2023 ("Q3 2023 Form 10-Q") and Form 10-K for the year ended December 31, 2022 ("2022 Form 10-K"). This presentation should be reviewed together with the Q3 2023 Form 10-Q and the 2022 Form 10-K, which are available at www.fanniemae.com in the "About Us—Investor Relations—SEC Filings" section. Information on or available through the company's website is not part of this supplement.
- Some of the information in this presentation is based upon information from third-party sources such as sellers and servicers of mortgage loans. Although Fannie Mae generally considers this information reliable, Fannie Mae does not independently verify all reported information.
- Due to rounding, amounts reported in this presentation may not sum to totals indicated (i.e., 100%), or amounts shown as 100% may not reflect the entire population.
- Unless otherwise indicated, data is as of September 30, 2023 or for the first nine months of 2023. Data for prior years is as of December 31 or for the full year indicated.
- Note references are to endnotes, appearing on pages 22 to 24.
- Terms used in presentation
 - CAS:** Connecticut Avenue Securities®
 - CIRT™:** Credit Insurance Risk Transfer™
 - CRT:** Credit risk transfer
 - DSCR:** Weighted-average debt service coverage ratio
 - DTI ratio:** Debt-to-income ("DTI") ratio refers to the ratio of a borrower's outstanding debt obligations (including both mortgage debt and certain other long-term and significant short-term debts) to that borrower's reported or calculated monthly income, to the extent the income is used to qualify for the mortgage
 - DUS®:** Fannie Mae's Delegated Underwriting and Servicing program
 - HARP®:** Home Affordable Refinance Program®, registered trademarks of the Federal Housing Finance Agency, which allowed eligible Fannie Mae borrowers with high LTV ratio loans to refinance into more sustainable loans
 - LTV ratio:** Loan-to-value ratio
 - MSA:** Metropolitan statistical area
 - MTMLTV ratio:** Mark-to-market loan-to-value ratio, which refers to the current unpaid principal balance of a loan at period end, divided by the estimated current home price at period end
 - OLTV ratio:** Origination loan-to-value ratio, which refers to the unpaid principal balance of a loan at the time of origination of the loan, divided by the home price or property value at origination of the loan
 - Refi Plus™:** Refi Plus initiative, which offered refinancing flexibility to eligible Fannie Mae borrowers
 - REO:** Real estate owned by Fannie Mae because it has foreclosed on the property or obtained the property through a deed-in-lieu of foreclosure
 - TCCA fees:** Refers to revenues generated by the 10 basis point guaranty fee increase the company implemented on single-family residential mortgages pursuant to the Temporary Payroll Tax Cut Continuation Act of 2011 ("TCCA") and as extended by the Infrastructure Investment and Jobs Act, the incremental revenue from which is remitted to Treasury and not retained by the company
 - UPB:** Unpaid principal balance



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Overview

Corporate Financial Highlights

Summary of Q3 2023 Financial Results

(Dollars in millions)	Q3 2023	Q2 2023	Variance	Q3 YTD 2023	Q3 YTD 2022	Variance
Net interest income	\$7,220	\$7,035	\$185	\$21,041	\$22,331	\$(1,290)
Fee and other income	76	70	6	209	269	(60)
Net revenues	7,296	7,105	191	21,250	22,600	(1,350)
Investment gains (losses), net	8	25	(17)	(34)	(323)	289
Fair value gains, net	795	404	391	1,403	1,301	102
Administrative expenses	(897)	(864)	(33)	(2,629)	(2,473)	(156)
Benefit (provision) for credit losses	652	1,266	(614)	1,786	(2,994)	4,780
TCCA fees	(860)	(856)	(4)	(2,571)	(2,515)	(56)
Credit enhancement expense	(390)	(384)	(6)	(1,115)	(974)	(141)
Change in expected credit enhancement recoveries	(128)	(160)	32	(168)	303	(471)
Other expenses, net ⁽¹⁾	(535)	(257)	(278)	(922)	(612)	(310)
Income before federal income taxes	5,941	6,279	(338)	17,000	14,313	2,687
Provision for federal income taxes	(1,242)	(1,285)	43	(3,535)	(2,816)	(719)
Net income	\$4,699	\$4,994	\$(295)	\$13,465	\$11,497	\$1,968
Total comprehensive income	\$4,681	\$4,995	\$(314)	\$13,448	\$11,483	\$1,965
Net worth	\$73,725	\$69,044	\$4,681	\$73,725	\$58,840	\$14,885
Net worth ratio⁽²⁾	1.7 %	1.6 %		1.7 %	1.4 %	

Q3 2023 Key Highlights

\$4.7 billion Net Income in Q3 2023, with Net Worth Reaching \$73.7 billion as of September 30, 2023

Net income decreased \$295 million in the third quarter of 2023, compared with the second quarter of 2023, primarily driven by a decrease in benefit for credit losses, partially offset by an increase in fair value gains.

Net interest income

Net interest income remained strong in the third quarter of 2023 primarily driven by base guaranty fee income.

Benefit (provision) for credit losses

Benefit for credit losses was \$652 million in the third quarter of 2023, compared with \$1.3 billion in the second quarter of 2023. The benefit for credit losses in the third quarter of 2023 was primarily driven by increases in actual and forecasted single-family home prices. This was partially offset by write-offs relating to the redesignation of certain single-family loans from held for investment to held for sale.

Fair value gains, net

Fair value gains were \$795 million in the third quarter of 2023, compared with \$404 million in the second quarter of 2023. Fair value gains in the third quarter of 2023 were primarily due to increases in interest rates during the period.

Other expenses, net

Other expenses, net includes \$491 million of expense in the third quarter of 2023 relating to a jury verdict and an award of prejudgment interest for Fannie Mae preferred shareholders.

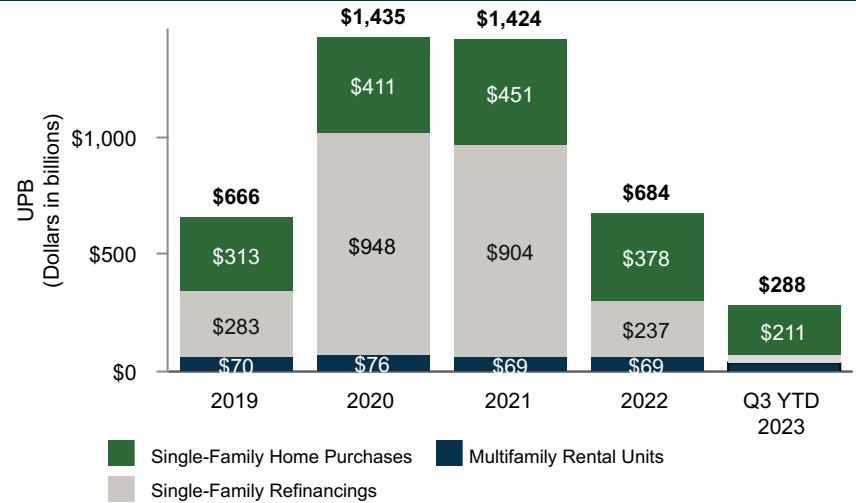


Guaranty Book of Business Highlights

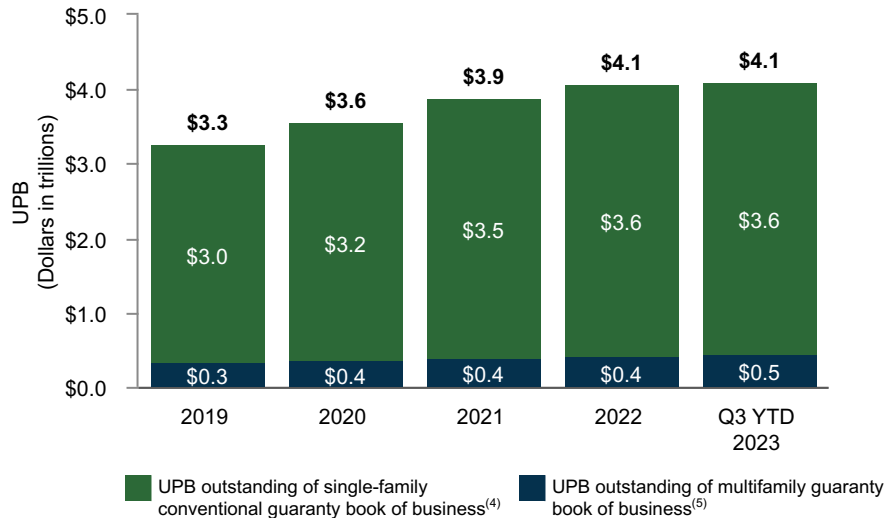
Market Liquidity Provided

Total liquidity provided in the third quarter of 2023 was \$106B

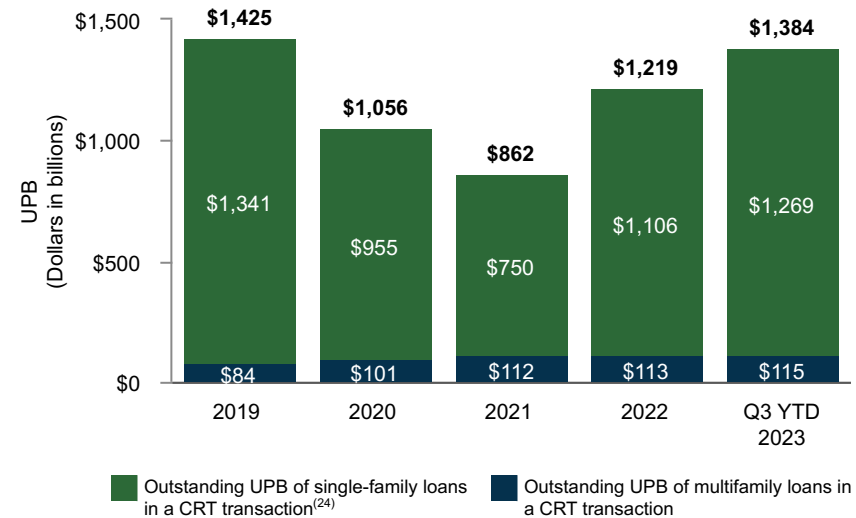
Unpaid Principal Balance	Units
\$78B	224K Single-Family Home Purchases
\$11B	45K Single-Family Refinancings
\$16B	159K Multifamily Rental Units



Outstanding Guaranty Book of Business at Period End

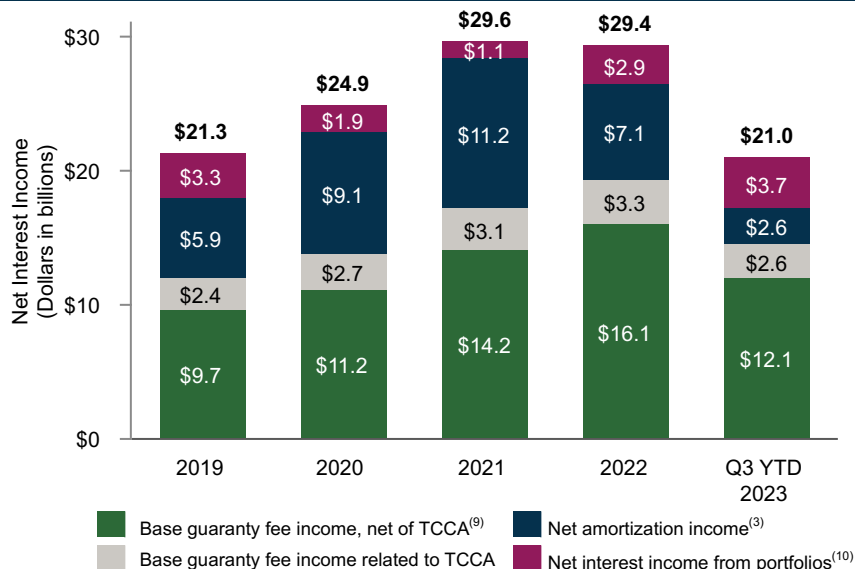


Guaranty Book of Business in a CRT

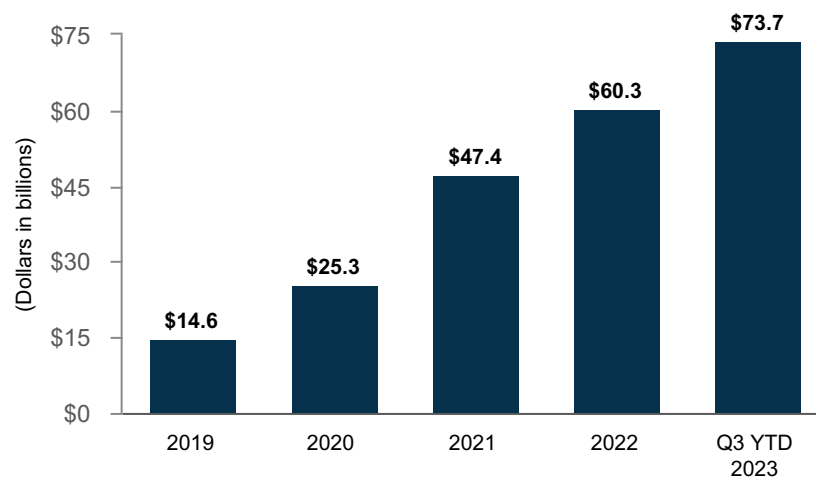


Interest Income and Liquidity Management

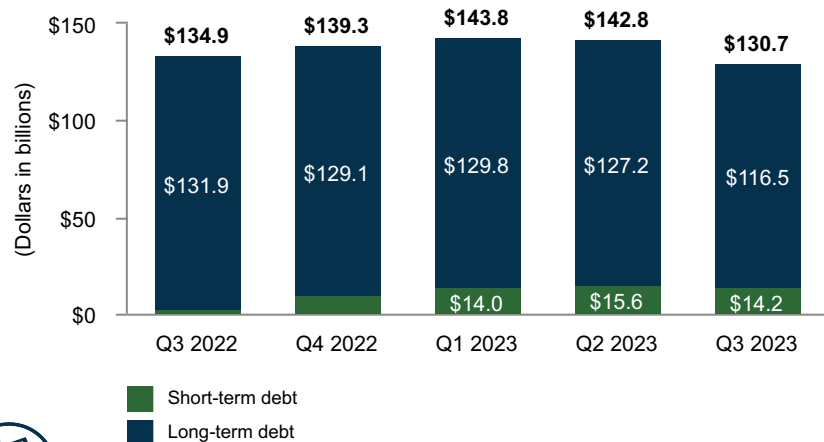
Components of Net Interest Income



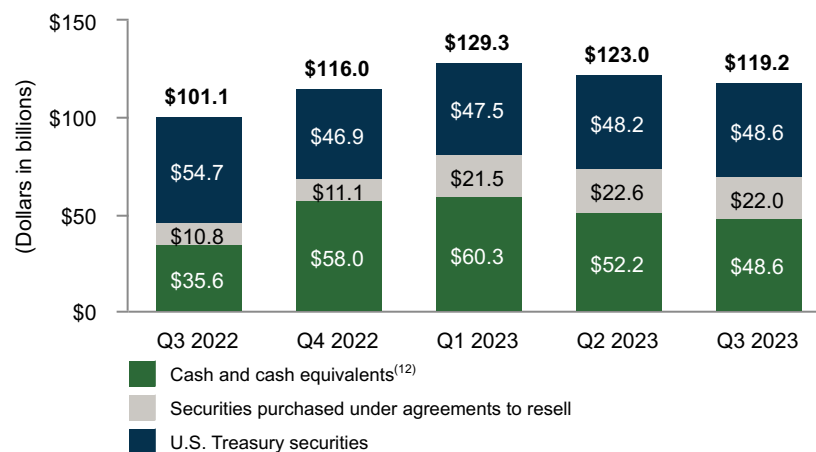
Net Worth of Fannie Mae



Aggregate Indebtedness of Fannie Mae⁽¹¹⁾

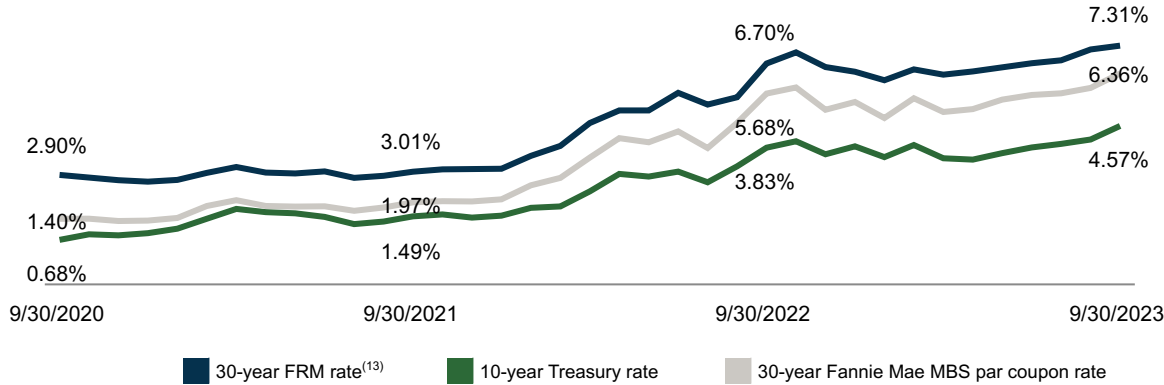


Other Investments Portfolio ("OIP")

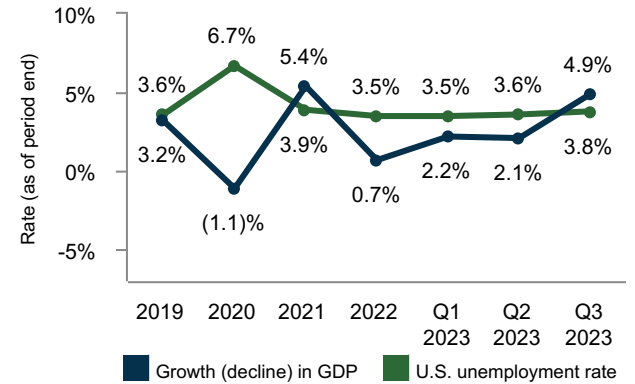


Key Market Economic Indicators

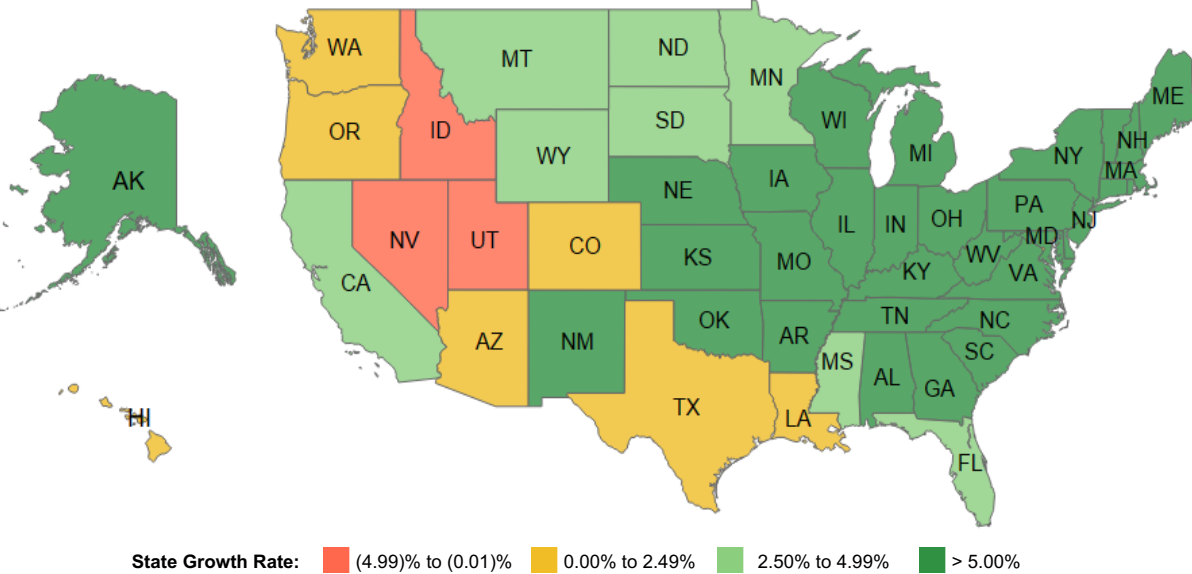
Benchmark Interest Rates



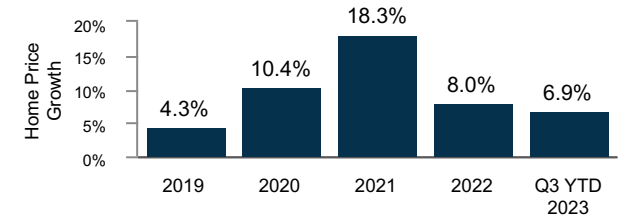
U.S. GDP Growth (Decline) Rate and Unemployment Rate⁽¹⁴⁾



One Year Home Price Growth Rate Q3 2023⁽¹⁵⁾ United States 5.3%



Single-Family Home Price Growth Rate⁽¹⁵⁾



Top 10 States by UPB⁽¹⁵⁾

State	One Year Home Price Growth Rate Q3 2023	Share of Single-Family Conventional Guaranty Book
CA	3.7%	19%
TX	1.1%	7%
FL	3.9%	6%
NY	6.5%	5%
WA	1.3%	4%
CO	2.2%	3%
NJ	10.3%	3%
IL	8.0%	3%
VA	7.5%	3%
NC	5.8%	3%



Single-Family Business



Single-Family Highlights

Q3 2023

\$6,074M
Net interest income

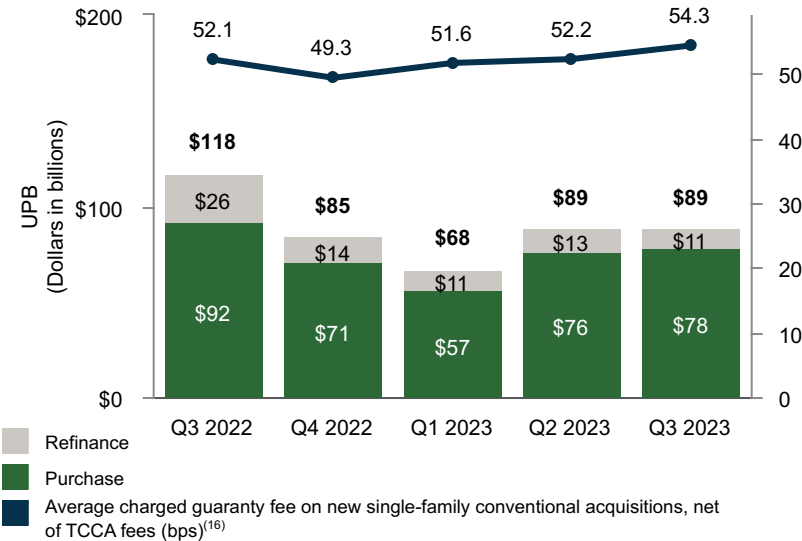
\$9M
Investment gains, net

\$742M
Fair value gains, net

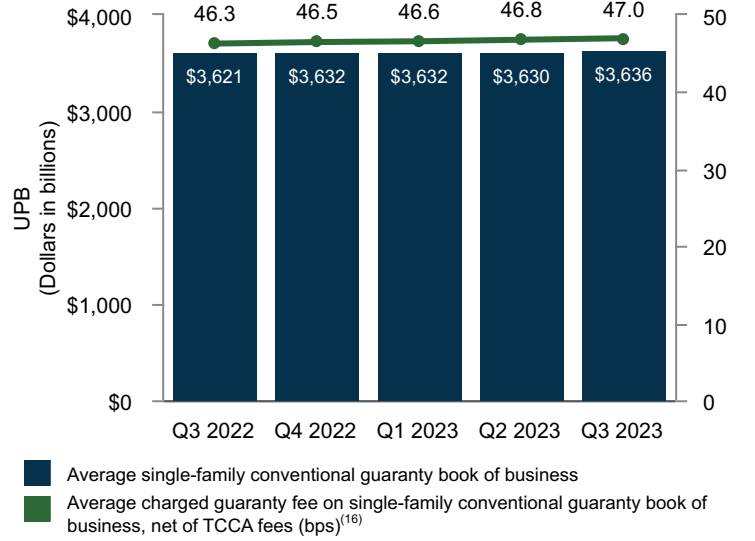
\$736M
Benefit for credit losses

\$4,025M
Net income

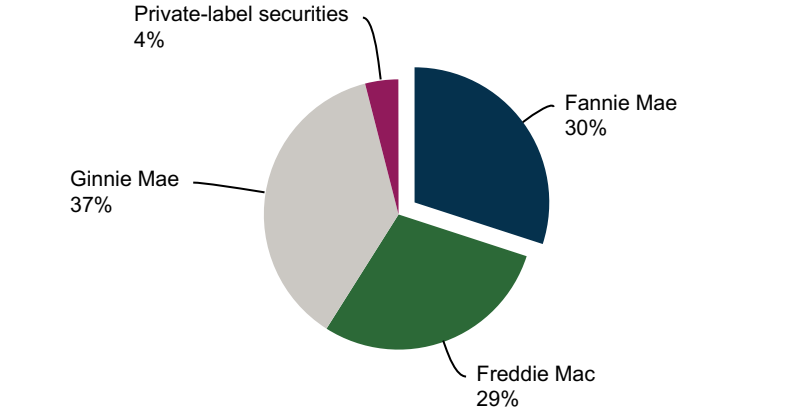
Single-Family Conventional Loan Acquisitions⁽⁴⁾



Single-Family Conventional Guaranty Book of Business⁽⁴⁾



Q3 2023 Single-Family Mortgage-Related Securities Share of Issuances



Highlights

- Single-family conventional acquisition volume was \$89.2 billion in Q3 2023, consistent with Q2 2023.
- Purchase acquisition volume, of which more than 45% was for first-time homebuyers, increased to \$78.2 billion in Q3 2023 from \$76.4 billion in Q2 2023.
- Refinance acquisition volume was \$11.0 billion in Q3 2023, a decline from \$12.8 billion in Q2 2023.
- Average single-family conventional guaranty book of business in Q3 2023 increased by \$5.5 billion from Q2 2023 driven by an increase in the average loan size of the book.
- Single-family serious delinquency rate decreased to 0.54% as of September 30, 2023 from 0.55% as of June 30, 2023.



Credit Characteristics of Single-Family Conventional Loan Acquisitions

Certain Credit Characteristics of Single-Family Conventional Loans by Acquisition Period

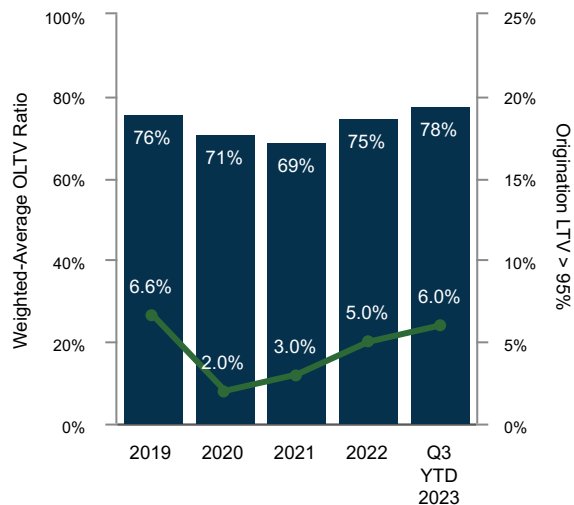
Categories are not mutually exclusive

	Q3 2022	Q4 2022	Full Year 2022	Q1 2023	Q2 2023	Q3 2023
Total UPB (Dollars in billions)	\$117.7	\$85.3	\$614.8	\$67.5	\$89.2	\$89.2
Weighted-Average OLV Ratio	78%	78%	75%	79%	78%	78%
OLTV Ratio > 95%	6%	6%	5%	6%	7%	7%
Weighted-Average FICO® Credit Score ⁽⁷⁾	746	749	747	751	756	757
FICO Credit Score < 680 ⁽⁷⁾	8%	7%	8%	6%	5%	5%
DTI Ratio > 43% ⁽¹⁷⁾	35%	37%	32%	38%	34%	35%
Fixed-rate	98%	98%	99%	98%	99%	99%
Primary Residence	91%	91%	91%	91%	92%	93%
HomeReady ^{®(18)}	3%	4%	3%	4%	4%	5%

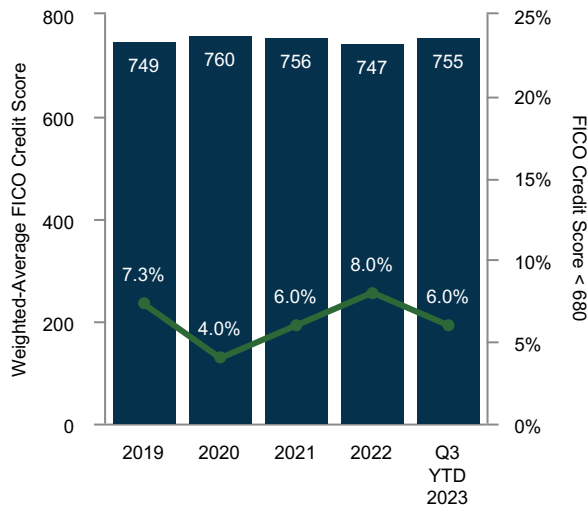
Q3 YTD 2023 Acquisition Credit Profile by Certain Loan Features

OLTV Ratio > 95%	Home-Ready ^{®(18)}	FICO Credit Score < 680 ⁽⁷⁾	DTI Ratio > 43% ⁽¹⁷⁾
\$15.8	\$10.3	\$13.6	\$86.4
97%	86%	72%	80%
100%	28%	3%	7%
750	750	656	750
2%	5%	100%	6%
37%	56%	39%	100%
100%	100%	100%	99%
100%	100%	95%	93%
18%	100%	4%	7%

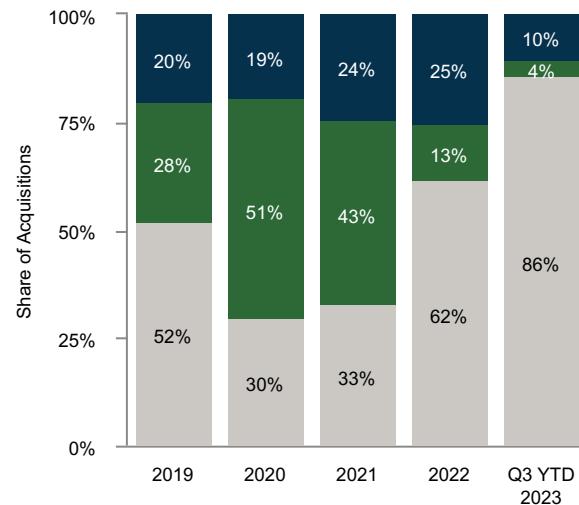
Origination Loan-to-Value Ratio



FICO Credit Score⁽⁷⁾



Acquisitions by Loan Purpose



Weighted-Average OLV Ratio
% OLV > 95%

Weighted-Average FICO Credit Score
% FICO Credit Score < 680

Cash-out Refinance
Purchase
Other Refinance



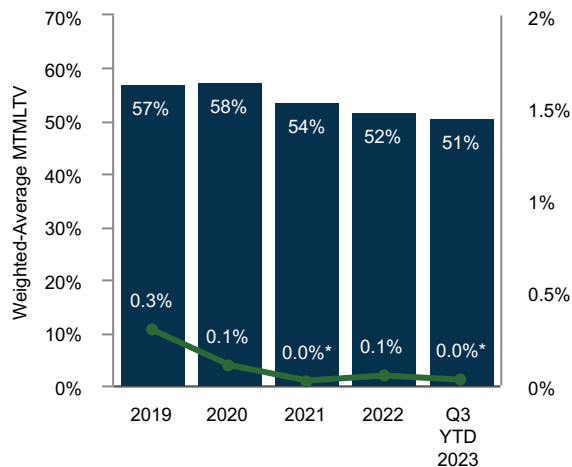
Credit Characteristics of Single-Family Conventional Guaranty Book of Business

Certain Credit Characteristics of Single-Family Conventional Guaranty Book of Business by Origination Year and Loan Features⁽⁴⁾⁽²⁰⁾

As of September 30, 2023

Categories are not mutually exclusive	Origination Year							Certain Loan Features				
	Overall Book	2008 & Earlier	2009-2019	2020	2021	2022	2023	OLTV Ratio > 95%	Home-Ready ⁽¹⁸⁾	FICO Credit Score < 680 ⁽⁷⁾	Refi Plus Including HARP ⁽¹⁹⁾	DTI Ratio > 43% ⁽¹⁷⁾
Total UPB (Dollars in billions)	\$3,639.4	\$67.7	\$873.0	\$876.7	\$1,105.3	\$502.8	\$213.9	\$174.0	\$111.4	\$281.7	\$112.3	\$904.2
Average UPB	\$207,661	\$77,874	\$134,875	\$244,702	\$263,063	\$291,603	\$316,743	\$176,875	\$179,887	\$161,754	\$100,044	\$230,746
Share of SF Conventional Guaranty Book	100%	2%	24%	24%	30%	14%	6%	5%	3%	8%	3%	25%
Loans in Forbearance by UPB ⁽²¹⁾	0.2%	0.3%	0.2%	0.1%	0.2%	0.4%	0.1%	0.4%	0.3%	0.8%	0.2%	0.4%
Share of Loans with Credit Enhancement ⁽²²⁾	45%	9%	46%	31%	52%	59%	41%	84%	80%	42%	39%	50%
Serious Delinquency Rate ⁽⁸⁾	0.54%	2.18%	0.67%	0.25%	0.34%	0.47%	0.04%	1.25%	0.98%	2.09%	0.70%	0.83%
Weighted-Average OLTV Ratio	73%	75%	75%	71%	70%	76%	78%	102%	87%	74%	85%	75%
OLTV Ratio > 95%	5%	9%	8%	3%	3%	5%	7%	100%	34%	6%	29%	6%
Weighted-Average Mark-to-Market LTV Ratio ⁽⁶⁾	51%	30%	34%	47%	54%	69%	76%	66%	64%	49%	30%	54%
Weighted-Average FICO Credit Score ⁽⁷⁾	753	696	747	762	755	747	755	736	743	652	726	742
FICO Credit Score < 680 ⁽⁷⁾	8%	38%	11%	4%	7%	9%	5%	10%	9%	100%	23%	10%

Mark-to-Market Loan-to-Value (MTMLTV) Ratio⁽⁶⁾

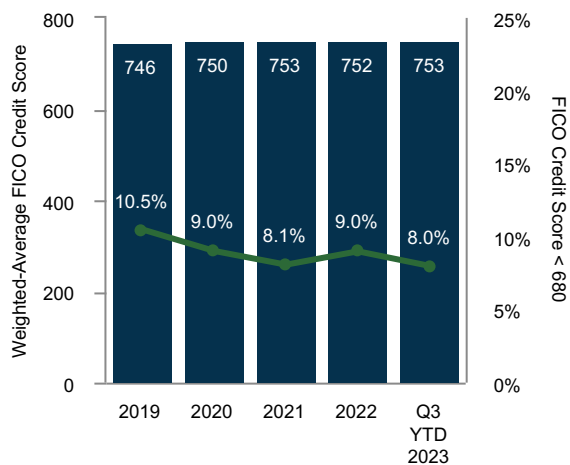


■ % MTMLTV > 100%

■ Weighted-Average MTMLTV

* Represents less than 0.05% of MTMLTV > 100%

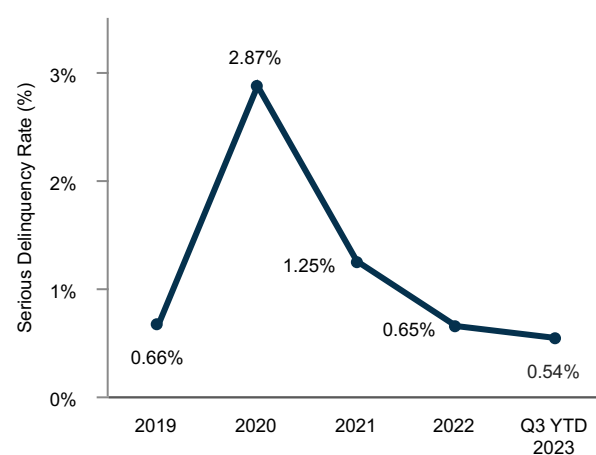
FICO Credit Score⁽⁷⁾



■ % FICO Credit Score < 680

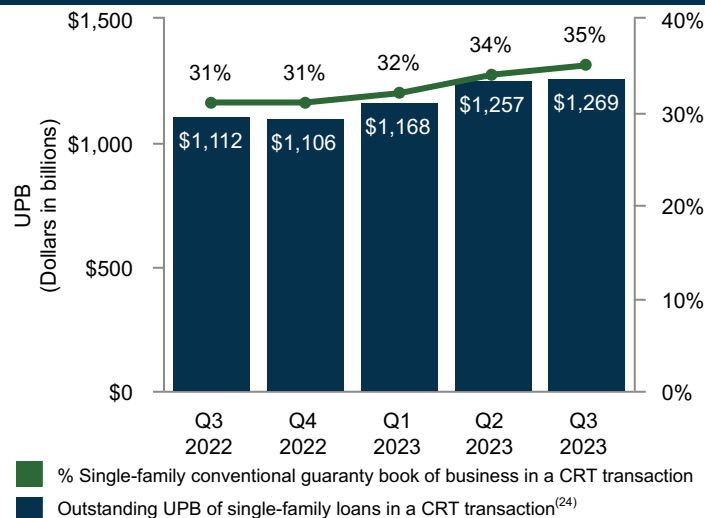
■ Weighted-Average FICO Credit Score

SDQ Rate⁽⁸⁾



Single-Family Credit Risk Transfer

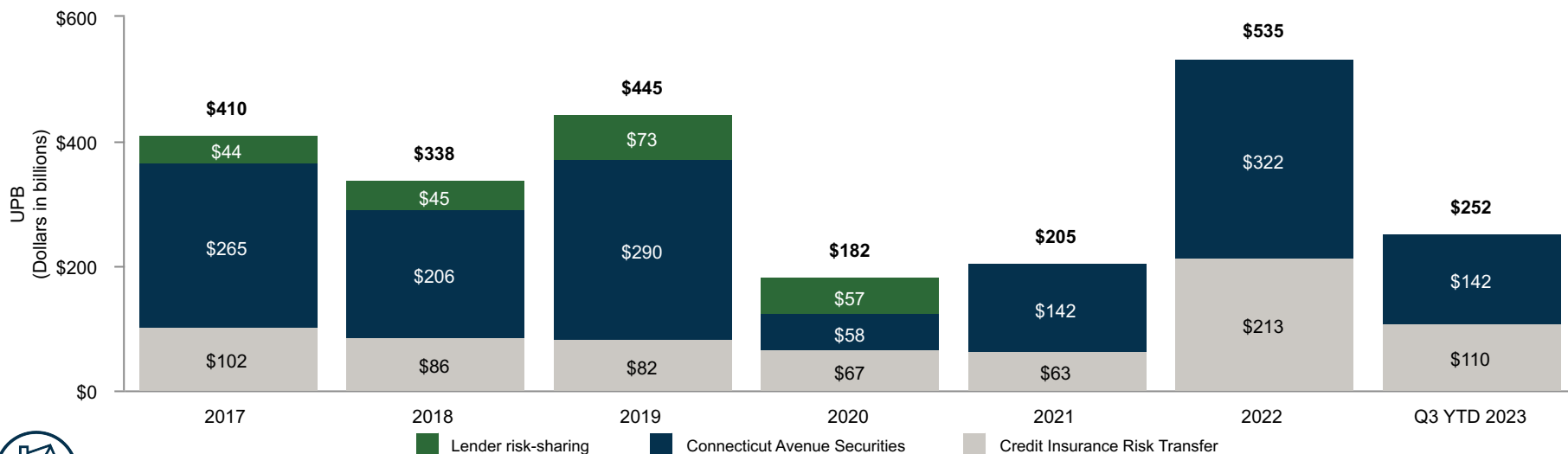
Single-Family Credit Risk Transfer



Single-Family Loans with Credit Enhancement

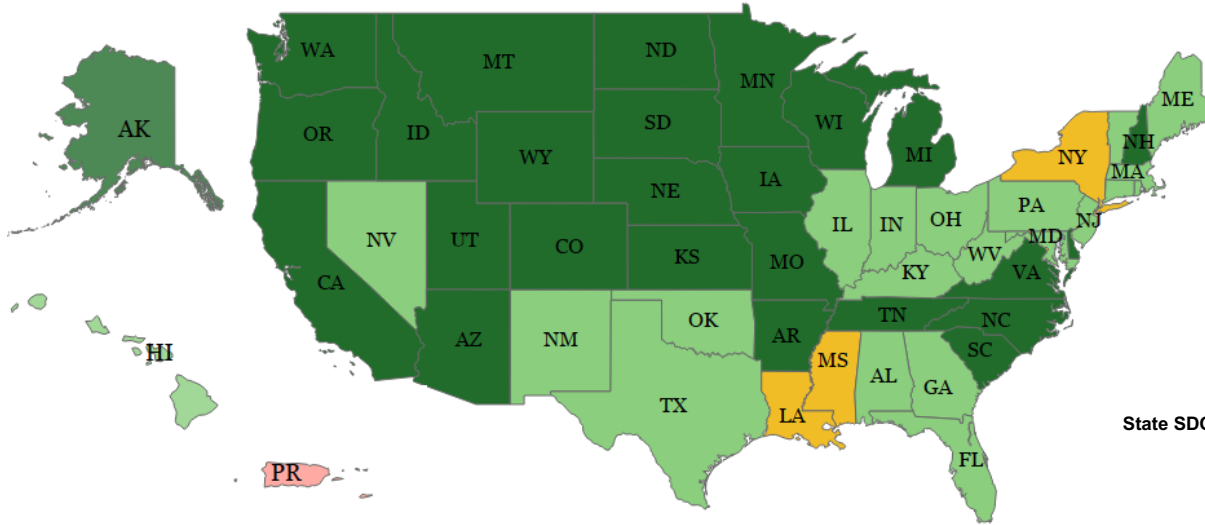
Credit Enhancement Outstanding UPB (Dollars in billions)	2021		2022		Q3 YTD 2023	
	Outstanding UPB	% of Book ⁽²⁷⁾ Outstanding	Outstanding UPB	% of Book ⁽²⁷⁾ Outstanding	Outstanding UPB	% of Book ⁽²⁷⁾ Outstanding
Primary mortgage insurance and other ⁽²⁵⁾	\$697	20%	\$754	21%	\$763	21%
Connecticut Avenue Securities ⁽²⁶⁾	512	14	726	20	819	23
Credit Insurance Risk Transfer ⁽²⁴⁾	168	5	323	9	397	11
Lender risk-sharing ⁽²⁶⁾	70	2	57	2	53	1
Less: loans covered by multiple credit enhancements	(253)	(7)	(351)	(10)	(390)	(11)
Total single-family loans with credit enhancement	\$1,194	34%	\$1,509	42%	\$1,642	45%

Single-Family Credit Risk Transfer Issuance



Single-Family Problem Loan Statistics

Single-Family Serious Delinquency Rate by State as of September 30, 2023⁽⁸⁾

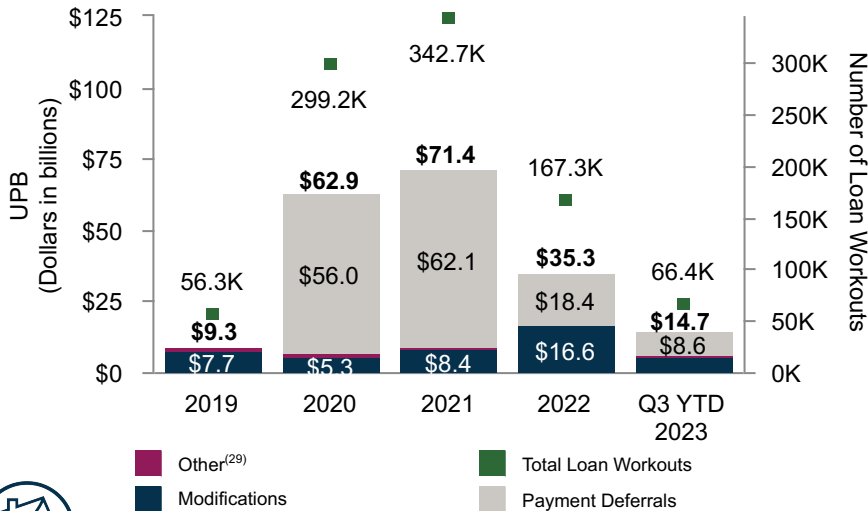


Top 10 States by UPB

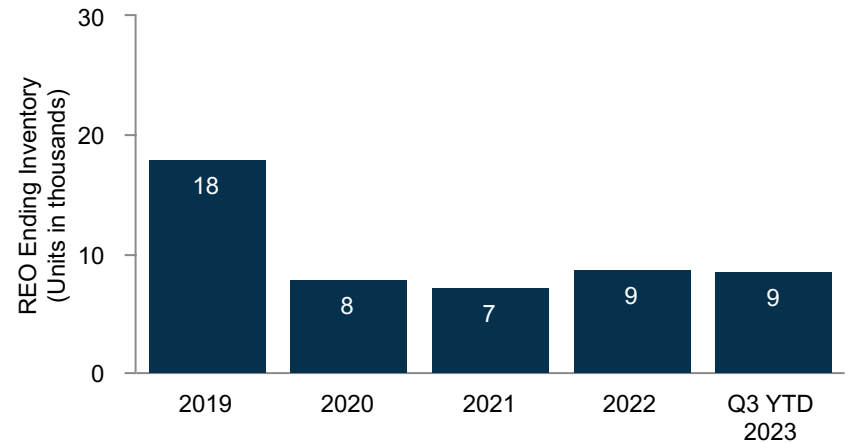
State	Serious Delinquency Rate ⁽⁸⁾	Average Months to Foreclosure ⁽²⁸⁾
CA	0.41%	24
TX	0.60%	28
FL	0.69%	46
NY	0.95%	76
WA	0.38%	40
CO	0.35%	24
NJ	0.66%	52
IL	0.69%	31
VA	0.36%	25
NC	0.40%	30

State SDQ Rate:
■ Less than 0.50% ■ 0.76% to 0.99%
■ 0.50% to 0.75% ■ 1.00% and above

Single-Family Loan Workouts⁽³⁰⁾

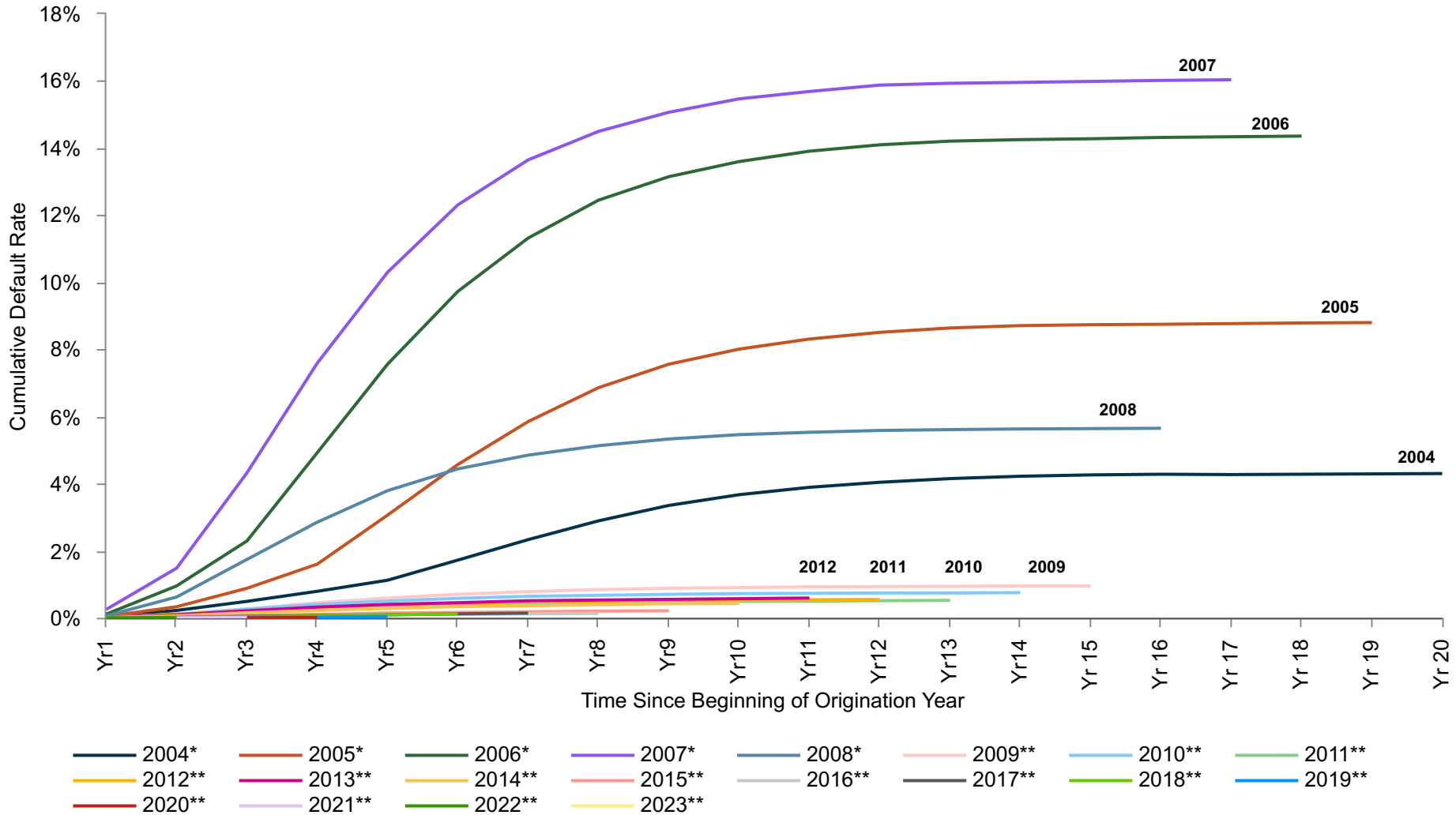


Single-Family REO Ending Inventory



Single-Family Cumulative Default Rates

Cumulative Default Rates of Single-Family Conventional Guaranty Book of Business by Origination Year⁽⁴⁰⁾



* Loans originated prior to 2009 represent only 2% of the single-family conventional guaranty book of business as of September 30, 2023.

** As of September 30, 2023, cumulative default rates on the loans originated in each individual year from 2009-2023 were less than 1%.



Multifamily Business



Multifamily Highlights

Q3 2023

\$1,146M
Net interest income

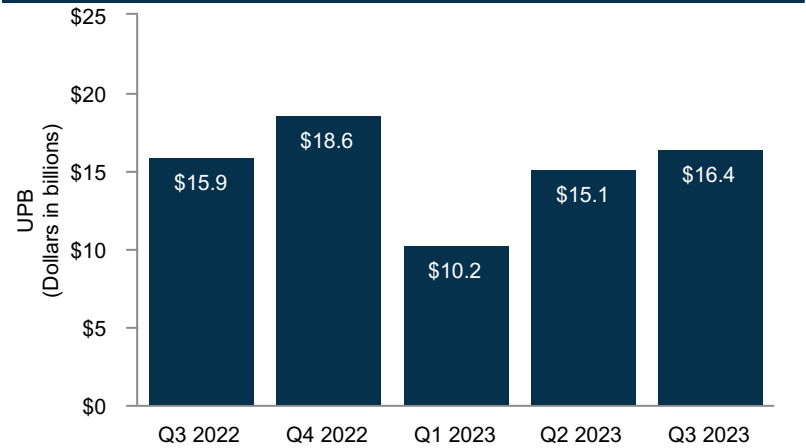
\$20M
Fee and other income

\$(84)M
Provision for credit losses

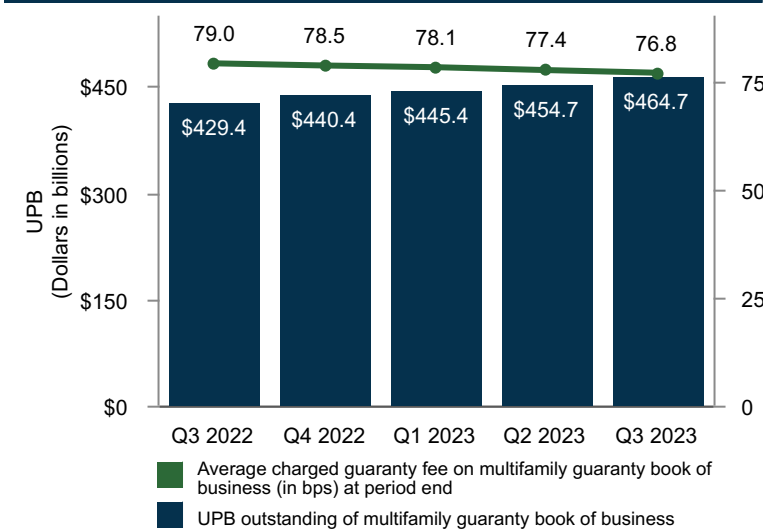
\$42M
Change in expected credit enhancement recoveries

\$674M
Net income

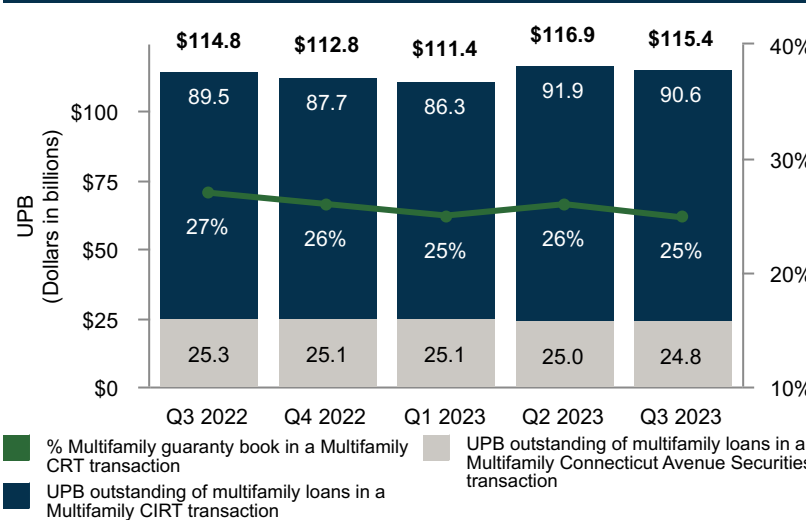
Multifamily New Business Volume



Multifamily Guaranty Book of Business⁽⁵⁾



Multifamily Credit Risk Transfer



Highlights

- New multifamily business volume was \$16.4 billion in Q3 2023. FHFA has capped the company's multifamily loan purchases for 2023 at \$75 billion. FHFA requires that a minimum of 50% of the company's multifamily loan purchases must be mission-driven, focused on specified affordable and underserved market segments.
- The multifamily guaranty book of business grew by approximately 2% in Q3 2023 to \$464.7 billion.
- The average charged guaranty fee on the multifamily book declined slightly to 76.8 basis points as of September 30, 2023, compared with 77.4 basis points as of June 30, 2023.
- The multifamily serious delinquency rate increased to 0.54% as of September 30, 2023, compared with 0.37% as of June 30, 2023, largely driven by seniors housing portfolios.

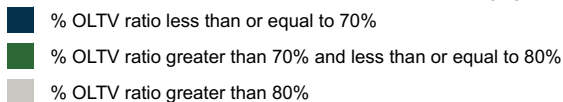
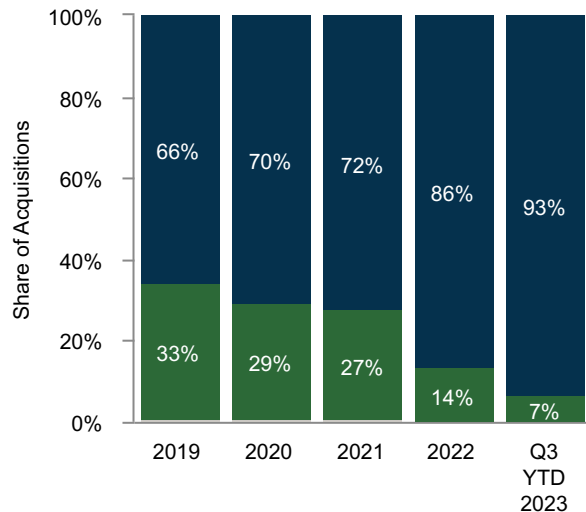


Credit Characteristics of Multifamily Loan Acquisitions

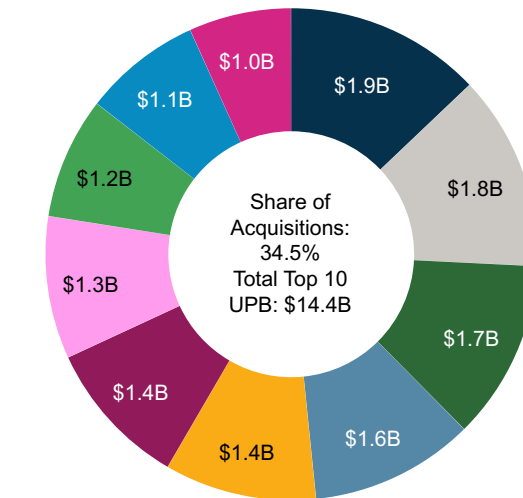
Certain Credit Characteristics of Multifamily Loans by Acquisition Period⁽⁵⁾

Categories are not mutually exclusive	2019	2020	2021	2022	Q3 YTD 2023
Total UPB (Dollars in billions)	\$70.2	\$76.0	\$69.5	\$69.2	\$41.7
Weighted-Average OLTV Ratio	66%	64%	65%	59%	59%
Loan Count	4,113	5,051	4,203	3,572	2,246
% Lender Recourse ⁽³¹⁾	100%	99%	100%	100%	100%
% DUS ⁽³²⁾	100%	99%	99%	99%	99%
% Full Interest-Only	33%	38%	40%	53%	64%
Weighted-Average OLTV Ratio on Full Interest-Only Acquisitions	59%	58%	59%	56%	57%
Weighted-Average OLTV Ratio on Non-Full Interest-Only Acquisitions	69%	68%	68%	63%	63%
% Partial Interest-Only ⁽³³⁾	56%	50%	50%	39%	31%

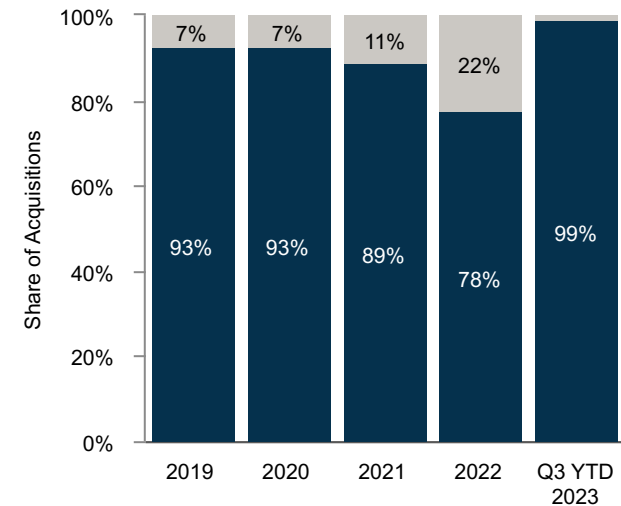
Origination Loan-to-Value Ratio⁽⁵⁾



Top 10 MSAs by Q3 YTD 2023 Acquisition UPB⁽⁵⁾



Acquisitions by Note Type⁽⁵⁾



Credit Characteristics of Multifamily Guaranty Book of Business

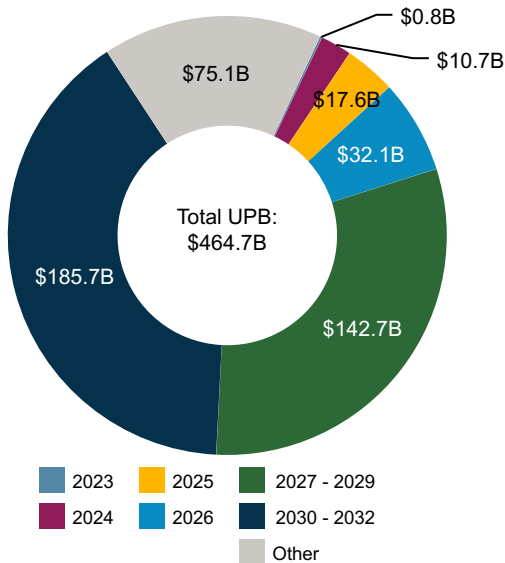
Certain Credit Characteristics of Multifamily Guaranty Book of Business by Acquisition Year, Asset Class, or Targeted Affordable Segment⁽⁵⁾

As of September 30, 2023

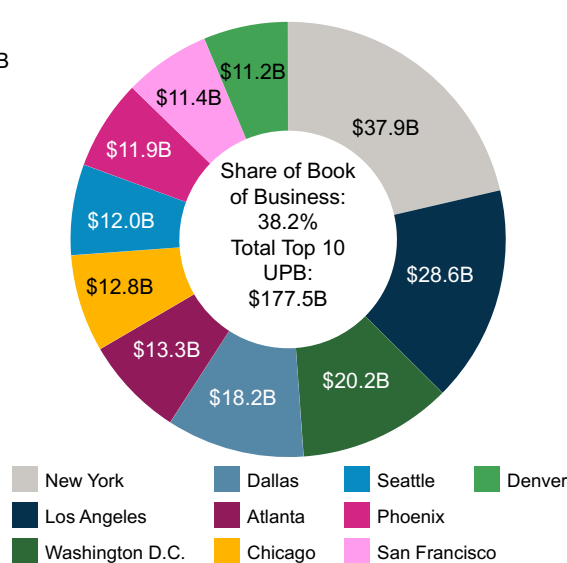
Categories are not mutually exclusive	Overall Book	Acquisition Year						Asset Class or Targeted Affordable Segment				
		2008 & Earlier	2009-2019	2020	2021	2022	2023	Conventional /Co-op ⁽³⁴⁾	Seniors Housing ⁽³⁴⁾	Student Housing ⁽³⁴⁾	Manufactured Housing ⁽³⁴⁾	Privately Owned with Subsidy ⁽³⁸⁾
Total UPB (Dollars in billions)	\$464.7	\$5.5	\$212.5	\$70.4	\$66.2	\$68.4	\$41.7	\$413.0	\$16.5	\$14.0	\$21.2	\$55.3
% of Multifamily Guaranty Book	100%	1%	46%	15%	14%	15%	9%	89%	4%	3%	5%	12%
Loan Count	28,776	1,958	12,443	4,598	3,995	3,535	2,247	25,758	576	562	1,880	3,891
Average UPB (Dollars in millions)	\$16.1	\$2.8	\$17.1	\$15.3	\$16.6	\$19.3	\$18.6	\$16.0	\$28.7	\$24.9	\$11.3	\$14.2
Weighted-Average OLTV Ratio	64%	68%	65%	64%	64%	59%	59%	64%	65%	66%	61%	67%
Weighted-Average DSCR ⁽³⁶⁾	2.1	2.1	2.0	2.6	2.4	1.8	1.6	2.1	1.3	1.8	2.2	1.9
% with DSCR < 1.0 ⁽³⁶⁾	3%	5%	5%	2%	1%	1%	—%	2%	40%	5%	—%*	5%
% Fixed rate	90%	21%	92%	95%	92%	79%	99%	92%	62%	80%	93%	86%
% Full Interest-Only	41%	33%	34%	39%	41%	54%	64%	43%	14%	33%	39%	29%
% Partial Interest-Only ⁽³³⁾	47%	19%	51%	50%	49%	38%	31%	46%	63%	61%	48%	45%
% Small Balance Loans ⁽³⁵⁾	49%	93%	47%	52%	44%	38%	40%	48%	22%	34%	67%	55%
% DUS ⁽³²⁾	99%	93%	99%	99%	99%	99%	99%	99%	99%	100%	100%	98%
Serious Delinquency Rate ⁽³⁷⁾	0.54%	0.33%	1.10%	0.14%	0.07%	0.02%	—%	0.16%	9.97%	1.40%	0.02%	0.13%
% Criticized ⁽⁴¹⁾	8%	12%	9%	4%	6%	13%	—%*	6%	57%	9%	3%	10%

* represents less than 0.5%

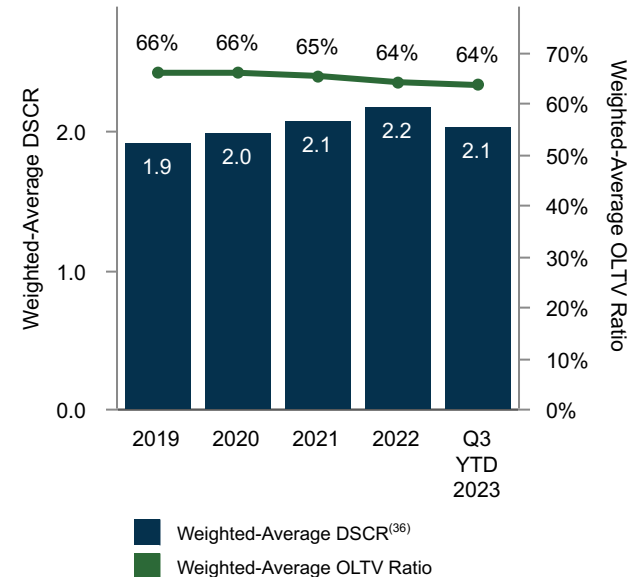
UPB by Maturity Year
As of September 30, 2023⁽⁵⁾



Top 10 MSAs by UPB
As of September 30, 2023⁽⁵⁾

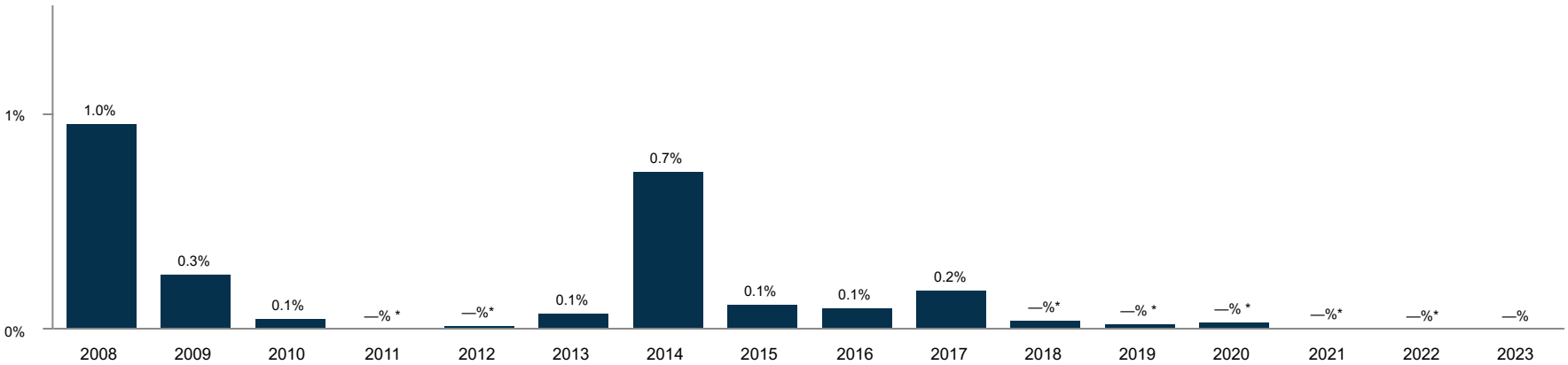


Certain Credit Characteristics of Guaranty Book⁽⁵⁾



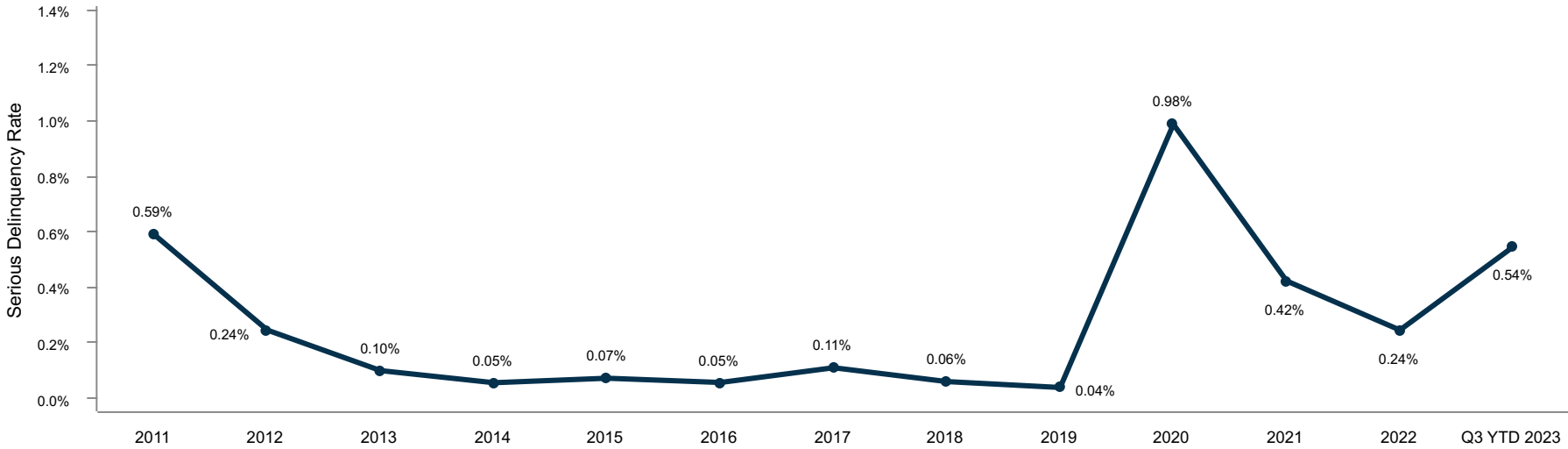
Multifamily Credit Loss and Serious Delinquency Rates

Cumulative Total Credit Loss Rate, Net by Acquisition Year Through Q3 2023⁽³⁹⁾



* Represents less than 0.05% of cumulative total credit loss rate, net by acquisition year

Serious Delinquency Rate⁽³⁷⁾



Endnotes

Endnotes

- (1) Other expenses, net are comprised of debt extinguishment gains and losses, expenses associated with legal claims, foreclosed property income (expense), gains and losses from partnership investments, housing trust fund expenses, loan subservicing costs, and servicer fees paid in connection with certain loss mitigation activities.
- (2) Calculated based upon net worth divided by total assets outstanding at the end of the period.
- (3) Net amortization income refers to the amortization of premiums and discounts on mortgage loans and debt of consolidated trusts. These cost basis adjustments represent the difference between the initial fair value and the carrying value of these instruments as well as upfront fees Fannie Mae receives at the time of loan acquisition. This excludes the amortization of cost basis adjustments resulting from hedge accounting.
- (4) Single-family conventional loan population consists of: (a) single-family conventional mortgage loans of Fannie Mae and (b) single-family conventional mortgage loans underlying Fannie Mae MBS other than loans underlying Freddie Mac securities that Fannie Mae has resecuritized. It excludes non-Fannie Mae single-family mortgage-related securities held in the retained mortgage portfolio for which Fannie Mae does not provide a guaranty. Conventional refers to mortgage loans and mortgage-related securities that are not guaranteed or insured, in whole or in part, by the U.S. government or one of its agencies.
- (5) The multifamily guaranty book of business consists of: (a) multifamily mortgage loans of Fannie Mae; (b) multifamily mortgage loans underlying Fannie Mae MBS; and (c) other credit enhancements that the company provided on multifamily mortgage assets. It excludes non-Fannie Mae multifamily mortgage-related securities held in the retained mortgage portfolio for which Fannie Mae does not provide a guaranty.
- (6) The average estimated mark-to-market LTV ratio is based on the unpaid principal balance of the loan divided by the estimated current value of the property at period end, which the company calculates using an internal valuation model that estimates periodic changes in home value. Excludes loans for which this information is not readily available.
- (7) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.
- (8) Single-family SDQ rate refers to single-family loans that are 90 days or more past due or in the foreclosure process, expressed as a percentage of the company's single-family conventional guaranty book of business, based on loan count. Single-family SDQ rate for loans in a particular category refers to SDQ loans in the applicable category, divided by the number of loans in the single-family conventional guaranty book of business in that category.
- (9) Base guaranty fee income, net of TCCA, is interest income from the guaranty book of business excluding the impact of a 10 basis point guaranty fee increase implemented in 2012 pursuant to the Temporary Payroll Tax Cut Continuation Act of 2011 and as extended by the Infrastructure Investment and Jobs Act, the incremental revenue from which is remitted to Treasury and not retained by the company.
- (10) "Net interest income from portfolios" consists of: interest income from assets held in the company's retained mortgage portfolio and other investments portfolio; interest income from other assets used to support lender liquidity; and interest expense on the company's outstanding corporate debt and Connecticut Avenue Securities[®] debt. For purposes of this Financial Supplement chart, income (expense) from hedge accounting is included in the "net interest income from portfolios" category; however, the company does not consider income (expense) from hedge accounting to be a component of net interest income from portfolios. The company had \$772 million in hedge accounting expense for the nine months ended September 30, 2023.
- (11) Reflects the company's aggregate indebtedness at the end of each period presented measured in unpaid principal balance and excludes effects of cost basis adjustments and debt of consolidated trusts.
- (12) Cash equivalents are composed of overnight repurchase agreements and U.S. Treasuries, if any, that have a maturity at the date of acquisition of three months or less.
- (13) Refers to the U.S. weekly average fixed-rate mortgage rate according to Freddie Mac's Primary Mortgage Market Survey[®]. These rates are reported using the latest available data for a given period.
- (14) U.S. Gross Domestic Product ("GDP") annual growth (decline) rates for periods prior to 2023 are based on the annual "percentage change from fourth quarter to fourth quarter one year ago" calculated by the Bureau of Economic Analysis and are subject to revision. GDP rates for periods in 2023 are the annualized GDP rate based on the Third Quarter 2023 (Advance Estimate) published by the Bureau of Economic Analysis on October 26, 2023.



Endnotes

- (15) Home price estimates are based on purchase transactions in Fannie-Freddie acquisition and public deed data available through the end of September 2023. Including subsequent data may lead to materially different results. Home price growth rate is not seasonally adjusted. UPB estimates are based on data available through the end of September 2023, and the top 10 states are reported by UPB in descending order. One-year home price growth rate is for the 12-month period ending September 30, 2023.
- (16) Represents, on an annualized basis, the sum of the base guaranty fees charged during the period for the company's single-family conventional guaranty arrangements plus the recognition of any upfront cash payments relating to these guaranty arrangements based on an estimated average life at the time of acquisition. In Q4 2022, the company enhanced the method it uses to estimate average loan life at acquisition. Charged fees reported for prior periods have been updated in this Financial Supplement to reflect this updated methodology. Excludes the impact of a 10 basis point guaranty fee increase implemented pursuant to the TCCA, the incremental revenue from which is remitted to Treasury and not retained by the company.
- (17) Excludes loans for which this information is not readily available. From time to time, the company revises its guidelines for determining a borrower's DTI ratio. The amount of income reported by a borrower and used to qualify for a mortgage may not represent the borrower's total income; therefore, the DTI ratios reported may be higher than borrowers' actual DTI ratios.
- (18) Refers to HomeReady® mortgage loans, a low down payment mortgage product offered by the company that is designed for creditworthy low-income borrowers. HomeReady allows up to 97% loan-to-value ratio financing for home purchases. The company offers additional low down payment mortgage products that are not HomeReady loans; therefore, this category is not representative of all high LTV ratio single-family loans acquired or in the single-family conventional guaranty book of business for the periods shown. See the "OLTV Ratio > 95%" category for information on the single-family loans acquired or in the single-family conventional guaranty book of business with origination LTV ratios greater than 95%.
- (19) "Refi Plus" refers to loans acquired under Fannie Mae's Refi Plus initiative, which offered refinancing flexibility to eligible Fannie Mae borrowers who were current on their loans and who applied prior to the initiative's December 31, 2018 sunset date. Refi Plus had no limits on maximum LTV ratio and provided mortgage insurance flexibilities for loans with LTV ratios greater than 80%.
- (20) Calculated based on the aggregate unpaid principal balance of single-family loans for each category divided by the aggregate unpaid principal balance of loans in the single-family conventional guaranty book of business. Loans with multiple product features are included in all applicable categories.
- (21) Consists of loans that are in an active forbearance as of September 30, 2023.
- (22) Percentage of loans in the single-family conventional guaranty book of business, measured by unpaid principal balance, included in an agreement used to reduce credit risk by requiring collateral, letters of credit, mortgage insurance, corporate guarantees, inclusion in a credit risk transfer transaction reference pool, or other agreement that provides for Fannie Mae's compensation to some degree in the event of a financial loss relating to the loan.
- (23) Intentionally left blank.
- (24) Includes mortgage pool insurance transactions covering loans with an unpaid principal balance of \$253 million outstanding as of September 30, 2023.
- (25) Refers to loans included in an agreement used to reduce credit risk by requiring primary mortgage insurance, collateral, letters of credit, corporate guarantees, or other agreements to provide an entity with some assurance that it will be compensated to some degree in the event of a financial loss. Excludes loans covered by credit risk transfer transactions unless such loans are also covered by primary mortgage insurance.
- (26) Outstanding unpaid principal balance represents the underlying loan balance, which is different from the reference pool balance for CAS and some lender risk-sharing transactions.
- (27) Based on the unpaid principal balance of the single-family conventional guaranty book of business as of period end.
- (28) Measured from the borrowers' last paid installment on their mortgages to when the related properties were added to the company's REO inventory for foreclosures completed during the nine months ended September 30, 2023. Home Equity Conversion Mortgages insured by the Department of Housing and Urban Development are excluded from this calculation.



Endnotes

- (29) Includes repayment plans and foreclosure alternatives. Repayment plans reflect only those plans associated with loans that were 60 days or more delinquent. Beginning with the year ended December 31, 2020, completed forbearance arrangements are excluded.
- (30) This chart does not include loans in an active forbearance arrangement, trial modifications, loans to certain borrowers who have received bankruptcy relief and repayment plans that have been initiated but not completed. There were approximately 15,700 loans in a trial modification period that was not complete as of September 30, 2023.
- (31) Represents the percentage of loans with lender risk-sharing agreements in place, measured by unpaid principal balance.
- (32) Under the Delegated Underwriting and Servicing ("DUS") program, Fannie Mae acquires individual, newly originated mortgages from specially approved DUS lenders using DUS underwriting standards and/or DUS loan documents. Because DUS lenders generally share the risk of loss with Fannie Mae, they are able to originate, underwrite, close and service most loans without a pre-review by the company.
- (33) Includes any loan that was underwritten with an interest-only term less than the term of the loan, regardless of whether it is currently in its interest-only period.
- (34) See <https://multifamily.fanniemae.com/financing-options> for definitions. Loans with multiple product features are included in all applicable categories.
- (35) Small balance loans refers to multifamily loans with an original unpaid principal balance of up to \$9 million nationwide. Fannie Mae changed its definition of small multifamily loans in Q3 2023 to increase the loan amounts from up to \$6 million nationwide to up to \$9 million nationwide. The updated definition has been applied to all loans in the current multifamily guaranty book of business, including loans that were acquired under previous small loan definitions.
- (36) Our estimates of current DSCRs are based on the latest available income information covering a 12 month period, from quarterly and annual statements for these properties including the related debt service. When an annual statement is the latest statement available, it is used. When operating statement information is not available, the underwritten DSCR is used. Co-op loans are excluded from this metric.
- (37) Multifamily serious delinquency rate refers to multifamily loans that are 60 days or more past due, expressed as a percentage of the company's multifamily guaranty book of business, based on unpaid principal balance. Multifamily serious delinquency rate for loans in a particular category (such as acquisition year, asset class or targeted affordable segment), refers to seriously delinquent loans in the applicable category, divided by the unpaid principal balance of the loans in the multifamily guaranty book of business in that category.
- (38) The Multifamily Affordable Business Channel focuses on financing properties that are under an agreement that provides long-term affordability, such as properties with rent subsidies or income restrictions.
- (39) Cumulative net credit loss rate is the cumulative net credit losses (gains) through September 30, 2023 on the multifamily loans that were acquired in the applicable period, as a percentage of the total acquired unpaid principal balance of multifamily loans that were acquired in the applicable period. Net credit losses include expected benefit of freestanding loss-sharing arrangements, primarily multifamily DUS lender risk-sharing transactions. Credit loss rate for 2014 acquisitions was primarily driven by the write-off of a seniors housing portfolio in Q1 2023.
- (40) Defaults include loan foreclosures, short sales, sales to third parties at the time of foreclosure and deeds-in-lieu of foreclosure. Cumulative Default Rate is the total number of single-family conventional loans in the guaranty book of business originated in the identified year that have defaulted, divided by the total number of single-family conventional loans in the guaranty book of business originated in the identified year. Data as of September 30, 2023 is not necessarily indicative of the ultimate performance of the loans and performance may change, perhaps materially, in future periods.
- (41) Criticized loans represent loans classified as "Special Mention," "Substandard" or "Doubtful." Loans classified as "Special Mention" refers to loans that are otherwise performing but have potential weaknesses that, if left uncorrected, may result in deterioration in the borrower's ability to repay in full. Loans classified as "Substandard" have a well-defined weakness that jeopardizes the timely full repayment. "Doubtful" refers to a loan with a weakness that makes collection or liquidation in full highly questionable and improbable based on existing conditions and values.

