# Fannie Mae 2010 Third-Quarter Credit Supplement



November 5, 2010



- This presentation includes information about Fannie Mae, including information contained in Fannie Mae's Quarterly Report on Form 10-Q for the quarter ended September 30, 2010, the "2010 Q3 Form 10-Q." Some of the terms used in these materials are defined and discussed more fully in the 2010 Q3 Form 10-Q and in Fannie Mae's Form 10-K for the year ended December 31, 2009, the "2009 Form 10-K." These materials should be reviewed together with the 2010 Q3 Form 10-Q and the 2009 Form 10-K, copies of which are available in the "Investor Information" section of Fannie Mae's Web site at <a href="https://www.fanniemae.com">www.fanniemae.com</a>.
- Some of the information in this presentation is based upon information that we received from third-party sources such as sellers and servicers of mortgage loans. Although we generally consider this information reliable, we do not independently verify all reported information.
- This presentation includes forward-looking statements relating to future home price changes. These statements are based on our opinions, analyses, estimates, forecasts and other views on a variety of economic and other information, and changes in the assumptions and other information underlying these views could produce materially different results. The impact of future home price changes on our business, results or financial condition will depend on many other factors.
- Due to rounding, amounts reported in this presentation may not add to totals indicated (or 100%).



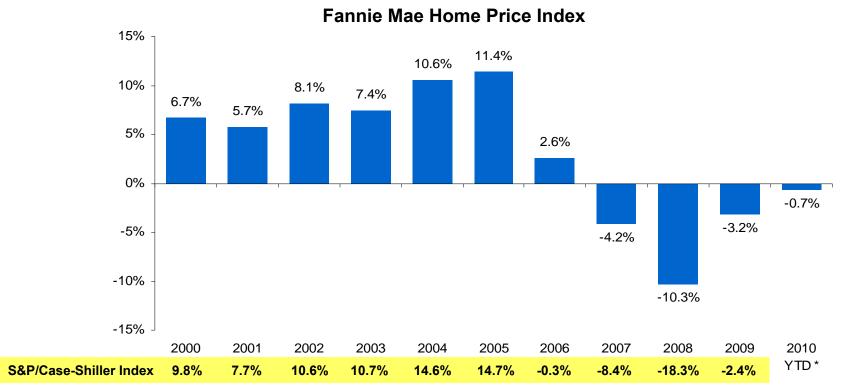
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### Home Price Growth/Decline Rates in the U.S.



#### Growth rates are from period-end to period-end.

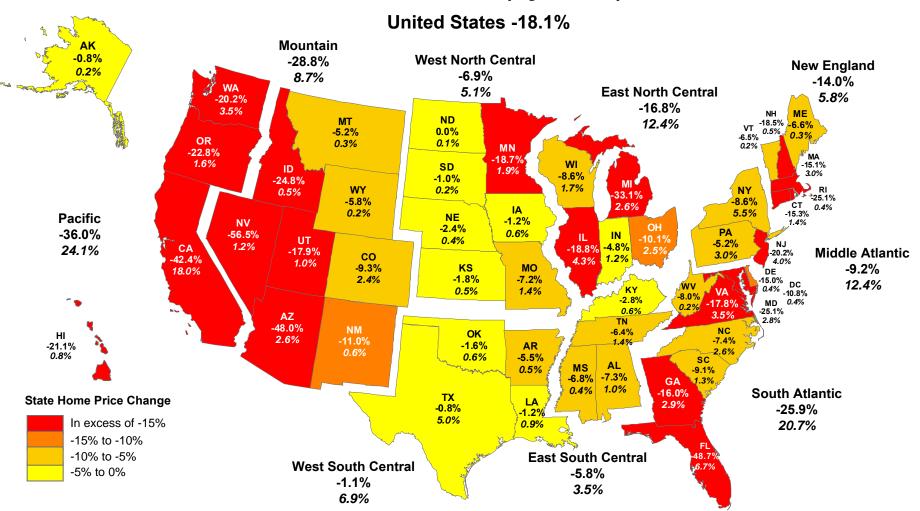
We expect peak-to-trough declines in home prices to be in the 19% to 25% range (comparable to a decline of 32% to 40% range using the S&P/Case-Shiller index method).

Note: Our estimates differ from the S&P/Case-Shiller index in two principal ways: (1) our estimates weight expectations for each individual property by number of properties, whereas the S&P/Case-Shiller index weights expectations of home price declines based on property value, causing declines in home prices on higher priced homes to have a greater effect on the overall result; and (2) our estimates do not include known sales of foreclosed homes because we believe that differing maintenance practices and the forced nature of the sales make foreclosed home prices less representative of market values, whereas the S&P/Case-Shiller index includes sales of foreclosed homes. The S&P/Case Shiller comparison numbers shown above for the peak-to-trough forecast are calculated using our models and assumptions, but modified to account for weighting of expectations based on property value and the inclusion of foreclosed property sales. In addition to these differences, our estimates are based on our own internally available data combined with publicly available data, and are therefore based on data collected nationwide, whereas the S&P/Case-Shiller index is based only on publicly available data, which may be limited in certain geographic areas of the country. Our comparative calculations to the S&P/Case-Shiller index provided above are not modified to account for this data pool difference.

<sup>\*</sup> Initial estimate based on purchase transactions in Fannie-Freddie acquisition and public deed data available through the end of September 2010, supplemented by preliminary data available for purchase transactions to be closed in October and November 2010. Including subsequently available data may lead to materially different results.



## Home Price Declines Peak-to-Current (by State) as of 2010 Q3



Top %: State/Region Home Price Decline Rate percentage from applicable peak in that state through September 30, 2010

Bottom %: Percent of Fannie Mae single-family conventional guaranty book of business by unpaid principal balance as of September 30, 2010

Note: Regional home price decline percentages are a housing stock unit-weighted average of home price decline percentages of states within each region.

Initial estimate based on purchase transactions in Fannie-Freddie acquisition and public deed data available through the end of September 2010, supplemented by preliminary data available for purchase transactions to be closed in October and November 2010. Including subsequently available data may lead to materially different results.



## Fannie Mae Acquisition Profile by Key Product Features

#### **Credit Characteristics of Single-Family Business Volume** (1)

Acquisition Year	2010 YTD	2009	2008	2007	2006	2005	2001 to 2004
Unpaid Principal Balance (billions)	\$ 384.0	\$ 684.7	\$ 557.2	\$ 643.8	\$ 515.8	\$ 524.2	\$ 3,205.8
Weighted Average Origination Note Rate	4.81%	4.93%	6.00%	6.51%	6.45%	5.73%	6.06%
Original Loan-to-Value Ratio							
<= 60%	29.5%	32.6%	22.7%	16.7%	18.6%	21.4%	24.5%
>60% and <= 70%	15.3%	17.0%	16.1%	13.5%			
>70% and <= 80%	39.0%	39.9%	39.5%	44.7%			
>80% and <= 90%	9.1%	6.9%	11.7%	9.1%	6.8%	7.4%	9.6%
>90% and <= 100% <sup>(2)</sup>	5.5%	3.3%	10.0%	15.8%	9.7%	8.5%	8.2%
> 100% <sup>(2)</sup>	1.7%	0.4%	0.1%	0.1%	0.2%	0.2%	0.1%
Weighted Average Origination Loan-to-Value Ratio	68.8%	66.8%	72.0%	75.5%	73.4%	72.0%	70.6%
Weighted Average Origination Loan-to-Value Ratio Excluding HARP (3)	66.3%	65.8%	_	_			-
FICO Credit Scores (4)							
0 to < 620	0.5%	0.4%	2.8%	6.4%	6.2%	5.4%	5.4%
>= 620 and < 660	1.9%	1.5%	5.7%	11.5%	11.2%	10.7%	10.7%
>=660 and < 700	7.1%	6.5%	13.9%	19.2%			
>=700 and < 740	16.7%	17.2%	21.7%	22.6%			
>=740	73.7%	74.4%	55.8%	40.1%			
Missing	0.1%	0.1%	0.1%	0.1%	0.2%	0.3%	0.5%
Weighted Average FICO Credit Score <sup>(4)</sup>	760	761	738	716	716	719	718
Product Distribution							
Fixed-rate	92.7%	96.6%	91.7%	90.1%	83.4%		
Adjustable-rate	7.3%	3.4%	8.3%	9.9%	16.6%	21.3%	10.8%
Alt-A <sup>(5)</sup>	1.1%	0.2%	3.1%	16.7%	21.8%	16.1%	8.5%
Subprime	0.0%	0.0%	0.3%	0.7%			0.4%
Interest Only	1.7%	1.0%	5.6%	15.2%	15.2%		
Negative Amortizing	0.0%	0.0%	0.0%	0.3%			1.0%
Refinance	73.6%	79.9%	58.6%	50.4%	48.3%	53.1%	69.6%
Total Refi Plus (3)(6)	24.0%	10.6%	_	_	_	_	_
HARP (3)(6)	9.7%	3.8%	_	_	_	_	<u> </u>
HARP Weighted Average Origination Loan-to-Value Ratio (3)	92.0%	90.7%	_	_	_	_	<u> </u>
Investor	4.8%	2.5%	5.6%	6.5%			
Condo/Co-op	9.3%	8.2%	10.3%	10.4%	10.5%	9.8%	7.5%

<sup>(1)</sup> Percentage calculated based on unpaid principal balance of loans at time of acquisition. Single-family business volume refers to both single-family mortgage loans we purchase for our mortgage portfolio and single-family mortgage loans we securitize into Fannie Mae MBS.

<sup>(2)</sup> The increase for 2010 is the result of HARP loans, which involve the refinance of existing Fannie Mae loans with loan-to-value ratios up to 125%.

<sup>(3)</sup> Refi Plus and Home Affordable Refinance Program (HARP) started in April 2009.

<sup>(4)</sup> FICO Credit scores as reported by the seller of the mortgage loan at the time of delivery.

<sup>(5)</sup> Newly originated Alt-A loans acquired in 2009 and 2010 consist of the refinance of existing Alt-A loans. We've revised our reporting from prior quarters to reflect these as Alt-A loans.

<sup>(6)</sup> Represented as a percentage of total unpaid principal balance of loans at time of acquisition.



## Fannie Mae Credit Profile by Key Product Features

#### **Credit Characteristics of Single-Family Conventional Guaranty Book of Business**

			Car	tegories Not N	lutually Exclus	sive <sup>(1)</sup>				
As of September 30, 2010	Negative Amortizing Loans	Interest Only Loans	Loans with	Loans with FICO ≥ 620 and < 660 <sup>(3)</sup>	L aana with	Loans with FICO < 620 and Origination LTV Ratio > 90% <sup>(3)</sup>	Alt-A Loans	Subprime Loans	Sub-total of Key Product Features <sup>(1)</sup>	Overall Book
Unpaid Principal Balance (billions) (2)	\$11.5	\$161.4	\$100.7	\$211.6	\$259.7	\$21.8	\$220.0	\$6.7	\$779.8	\$2,767.4
Share of Single-Family Conventional Guaranty Book	0.4%	5.8%	3.6%	7.6%	9.4%	0.8%	7.9%	0.2%	28.2%	100.0%
Average Unpaid Principal Balance (2)	\$122,829	\$244,107	\$122,961	\$136,989	\$147,075	\$118,619	\$163,642	\$148,317	\$151,505	\$154,561
Serious Delinquency Rate	8.88%	17.95%	14.73%	11.12%	10.36%	21.80%	13.79%	28.50%	11.00%	4.56%
Origination Years 2005-2008	58.0%	85.6%	62.0%	59.8%	59.8%	69.4%	74.0%	85.2%	64.5%	41.2%
Weighted Average Origination Loan-to-Value Ratio	70.9%	75.2%	76.6%	77.1%	97.2%	98.1%	73.0%	77.1%	80.0%	71.2%
Original Loan-to-Value Ratio > 90%	0.3%	9.0%	21.7%	20.4%	100.0%	100.0%	5.7%	6.8%	33.3%	9.4%
Weighted Average Mark-to-Market Loan-to-Value Ratio	97.4%	108.1%	84.0%	85.3%	104.8%	106.6%	93.4%	100.2%	92.3%	74.9%
Mark-to-Market Loan-to-Value Ratio > 100% and <= 125%	13.7%	23.3%	14.8%	14.6%	29.2%	32.1%	15.9%	19.7%	18.7%	8.6%
Mark-to-Market Loan-to-Value Ratio > 125%	32.7%	26.9%	9.7%	10.9%	15.1%	17.6%	18.4%	19.2%	13.9%	6.0%
Weighted Average FICO (3)	706	725	588	641	703	592	717	621	688	733
FICO < 620 (3)	7.1%	1.4%	100.0%	_	8.4%	100.0%	0.8%	49.1%	12.9%	3.6%
Fixed-rate	0.3%	35.0%	85.8%	87.1%	90.1%	84.0%	69.7%	72.4%	77.7%	90.1%
Primary Residence	68.8%	85.2%	96.7%	94.2%	96.7%	99.3%	77.5%	96.7%	89.7%	89.9%
Condo/Co-op	13.8%	16.4%	4.9%	6.6%	10.0%	5.9%	10.7%	4.3%	9.6%	9.4%
Credit Enhanced (4)	59.7%	18.9%	30.9%	29.7%	81.7%	89.8%	18.4%	59.8%	36.4%	15.3%
% of 2007 Credit Losses (5)	0.9%	15.0%	18.8%	21.9%	17.4%	6.4%	27.8%	1.0%	72.3%	100.0%
% of 2008 Credit Losses (5)	2.9%	34.2%	11.8%	17.4%	21.3%	5.4%	45.6%	2.0%	81.3%	100.0%
% of 2009 Credit Losses (5)	2.0%	32.6%	8.8%	15.5%	19.2%	3.4%	39.6%	1.5%	75.0%	100.0%
% of 2010 Q1 Credit Losses (5)	2.6%	30.7%	7.1%		16.3%	2.5%	36.5%	1.0%	70.3%	100.0%
% of 2010 Q2 Credit Losses (5)	2.4%	29.6%	7.6%	14.7%	17.9%	2.8%	35.1%	1.0%	70.7%	100.0%
% of 2010 Q3 Credit Losses (5)	2.5%	29.9%	7.9%	15.2%	14.3%	2.6%	35.8%	1.2%	69.8%	100.0%

- (1) Loans with multiple product features are included in all applicable categories. The subtotal is calculated by counting a loan only once even if it is included in multiple categories.
- (2) Excludes non-Fannie Mae securities held in portfolio and those Alt-A and subprime wraps for which Fannie Mae does not have loan-level information. Fannie Mae had access to detailed loan-level information for over 99% of its single-family conventional guaranty book of business as of September 30, 2010.
- (3) FICO Credit scores as reported by the seller of the mortgage loan at the time of delivery.
- (4) Unpaid principal balance of all loans with credit enhancement as a percentage of unpaid principal balance of single-family conventional guaranty book of business for which Fannie Mae had access to loan level information. Includes primary mortgage insurance, pool insurance, lender recourse and other credit enhancement.
- (5) Expressed as a percentage of credit losses for the single-family guaranty book of business. For information on total credit losses, refer to Fannie Mae's 2010 Q3 Form 10-Q.



## Fannie Mae Credit Profile by Origination Year and Key Product Features

Credit Characteristics of Single-Family Conventional Guaranty Book of Business by Origination Year

		Origination Year							
As of September 30, 2010	Overall Book	2010	2009	2008	2007	2006	2005	2004 and Earlier	
Unpaid Principal Balance (billions) (1)	\$2,767.4	\$317.6	\$614.4	\$285.9	\$356.1	\$246.5	\$252.0	\$695.0	
Share of Single-Family Conventional Guaranty Book	100.0%	11.5%	22.2%	10.3%	12.9%	8.9%	9.1%	25.1%	
Average Unpaid Principal Balance <sup>(1)</sup>	\$154,561	\$217,052	\$210,556	\$187,035	\$180,494	\$165,091	\$153,184	\$100,951	
Serious Delinquency Rate	4.56%	0.03%	0.18%	4.46%	13.04%	11.84%	6.87%	2.83%	
Weighted Average Origination Loan-to-Value Ratio	71.2%	69.2%	67.2%	73.8%	77.9%	74.9%	72.4%	69.5%	
Original Loan-to-Value Ratio > 90% (2)	9.4%	7.5%	4.2%	11.4%	20.1%	11.9%	8.6%	7.9%	
Weighted Average Mark-to-Market Loan-to-Value Ratio	74.9%	68.5%	66.6%	81.5%	100.2%	100.7%	86.6%	56.0%	
Mark-to-Market Loan-to-Value Ratio > 100% and <= 125%	8.6%	1.8%	1.2%	13.4%	23.0%	18.6%	13.5%	3.4%	
Mark-to-Market Loan-to-Value Ratio > 125%	6.0%	0.0%	0.0%	3.5%	17.7%	20.6%	12.3%	1.5%	
Weighted Average FICO <sup>(3)</sup>	733	761	761	734	708	710	719	721	
FICO < 620 (3)	3.6%	0.5%	0.4%	2.8%	7.6%	6.3%	4.7%	4.9%	
Interest Only	5.8%	1.5%	1.0%	5.6%	15.5%	17.0%	10.0%	1.8%	
Negative Amortizing	0.4%	0.0%	0.0%	0.0%	0.1%	1.2%	1.4%	0.7%	
Fixed-rate	90.1%	93.2%	97.0%	90.7%	85.0%	81.7%	82.2%	90.6%	
Primary Residence	89.9%	90.6%	92.5%	87.9%	88.2%	86.4%	87.3%	91.0%	
Condo/Co-op	9.4%	9.2%	8.4%	11.7%	11.4%	11.6%	10.4%	7.4%	
Credit Enhanced (4)	15.3%	7.1%	6.7%	25.2%	31.0%	21.4%	16.8%	11.8%	
% of 2007 Credit Losses (5)	100.0%	_	_	_	1.9%	21.3%	23.6%	53.2%	
% of 2008 Credit Losses (5)	100.0%	_	_	0.5%	27.9%	34.9%	19.3%	17.3%	
% of 2009 Credit Losses (5)	100.0%	_	0.0%	4.8%	36.0%	30.9%	16.4%	11.9%	
% of 2010 Q1 Credit Losses (5)	100.0%	0.0%	0.1%	6.6%	36.6%	30.2%	16.0%	10.6%	
% of 2010 Q2 Credit Losses (5)	100.0%	0.0%	0.3%	7.1%	36.8%		15.8%	10.1%	
% of 2010 Q3Credit Losses (5)	100.0%	0.0%	0.4%	6.9%	35.3%	30.3%	16.1%	11.0%	
Cumulative Default Rate (6)	_	0.00%	0.03%	1.22%	5.45%	5.72%	3.46%	_	

<sup>(1)</sup> Excludes non-Fannie Mae securities held in portfolio and those Alt-A and subprime wraps for which Fannie Mae does not have loan-level information. Fannie Mae had access to detailed loan-level information for over 99% of its single-family conventional guaranty book of business as of September 30, 2010.

<sup>(2)</sup> The increase for 2010 is the result of HARP loans, which started in April 2009 and can have loan-to-value ratios up to 125%.

<sup>(3)</sup> FICO Credit scores as reported by the seller of the mortgage loan at the time of delivery.

<sup>(4)</sup> Unpaid principal balance of all loans with credit enhancement as a percentage of unpaid principal balance of single-family conventional guaranty book of business for which Fannie Mae has access to loan-level information. Includes primary mortgage insurance, pool insurance, lender recourse and other credit enhancement.

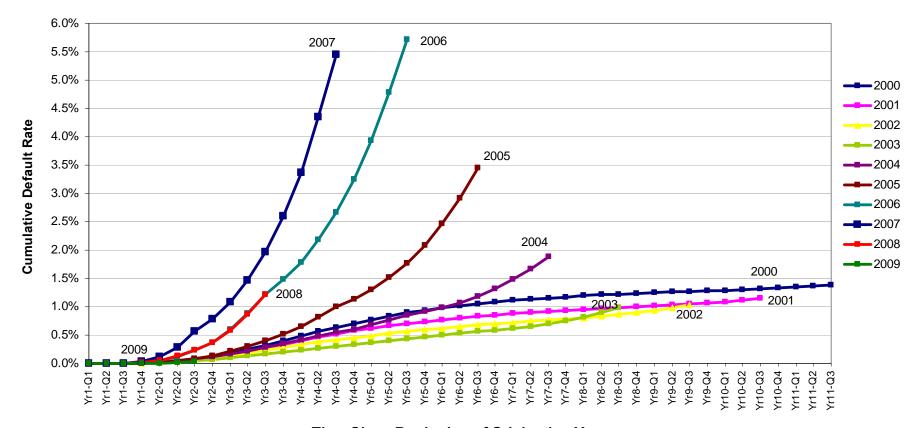
<sup>(5)</sup> Expressed as a percentage of credit losses for the single-family guaranty book of business. For information on total credit losses, refer to Fannie Mae's 2010 Q3 Form 10-Q.

Defaults include loan liquidations other than through voluntary pay-off or repurchase by lenders and includes loan foreclosures, preforeclosure sales, sales to third parties and deeds in lieu of foreclosure. Cumulative Default Rate is the total number of single-family conventional loans in the guaranty book of business originated in the identified year that have defaulted, divided by the total number of single-family conventional loans in the guaranty book of business originated in the identified year. For 2000 to 2004 cumulative default rates, refer to slide 8.



## Fannie Mae Single-Family Cumulative Default Rates

Cumulative Default Rates of Single-Family Conventional Guaranty Book of Business by Origination Year



**Time Since Beginning of Origination Year** 

Note: Defaults include loan liquidations other than through voluntary pay-off or repurchase by lenders and include loan foreclosures, preforeclosure sales, sales to third parties and deeds in lieu of foreclosure. Cumulative Default Rate is the total number of single-family conventional loans in the guaranty book of business originated in the identified year that have defaulted, divided by the total number of single-family conventional loans in the guaranty book of business originated in the identified year.

Data as of September 30, 2010 are not necessarily indicative of the ultimate performance of the loans and performance is likely to change, perhaps materially, in future periods.



## **Fannie Mae Credit Profile by State**

#### Credit Characteristics of Single-Family Conventional Guaranty Book of Business by State

As of September 30, 2010	Overall Book	AZ	CA	FL	NV	Select Midwest States <sup>(5)</sup>
Unpaid Principal Balance (billions) (1)	\$2,767.4	\$71.6	\$498.5	\$186.0	\$32.2	\$294.2
Share of Single-Family Conventional Guaranty Book	100.0%	2.6%	18.0%	6.7%	1.2%	10.6%
Average Unpaid Principal Balance (1)	\$154,561	\$155,816	\$218,047	\$142,384	\$170,881	\$122,650
Serious Delinquency Rate	4.56%	6.39%	4.28%	12.09%	11.24%	4.78%
Origination Years 2005-2008	41.2%	57.2%	35.8%	60.4%	60.0%	37.7%
Weighted Average Origination Loan-to-Value Ratio	71.2%	73.9%	63.9%	73.2%	74.6%	74.7%
Original Loan-to-Value Ratio > 90%	9.4%	10.4%	3.5%	10.4%	9.5%	12.4%
Weighted Average Mark-to-Market Loan-to-Value Ratio	74.9%	103.6%	75.0%	104.2%	126.8%	78.4%
Mark-to-Market Loan-to-Value Ratio >100% and <=125%	8.6%	18.8%	10.2%	17.9%	16.3%	12.2%
Mark-to-Market Loan-to-Value Ratio >125%	6.0%	27.7%	9.8%	29.1%	48.3%	4.3%
Weighted Average FICO (2)	733	733	742	722	729	728
FICO < 620 (2)	3.6%	3.1%	2.0%	5.0%	2.9%	4.6%
Interest Only	5.8%	11.9%	9.2%	9.9%	16.6%	3.5%
Negative Amortizing	0.4%	0.5%	1.3%	0.9%	1.4%	0.1%
Fixed-rate	90.1%	84.3%	85.9%	85.4%	77.6%	90.3%
Primary Residence	89.9%	83.1%	88.6%	82.2%	80.2%	93.7%
Condo/Co-op	9.4%	5.0%	11.9%	14.8%	6.9%	10.7%
Credit Enhanced (3)	15.3%	15.5%	6.8%	17.3%	17.4%	18.9%
% of 2007 Credit Losses (4)	100.0%	1.8%	7.2%	4.7%	1.2%	46.6%
% of 2008 Credit Losses (4)	100.0%	8.0%	25.2%	10.9%	4.9%	21.1%
% of 2009 Credit Losses (4)	100.0%	10.8%	24.4%	15.5%	6.5%	14.8%
% of 2010 Q1 Credit Losses (4)	100.0%	10.8%	24.9%	18.0%	4.6%	14.6%
% of 2010 Q2 Credit Losses (4)	100.0%	9.2%	21.5%	19.1%	6.2%	13.9%
% of 2010 Q3 Credit Losses (4)	100.0%	9.3%	22.4%	18.0%	6.8%	13.4%

<sup>(1)</sup> Excludes non-Fannie Mae securities held in portfolio and those Alt-A and subprime wraps for which Fannie Mae does not have loan-level information. Fannie Mae had access to detailed loan-level information for over 99% of its single-family conventional guaranty book of business as of September 30, 2010.

<sup>(2)</sup> FICO Credit scores as reported by the seller of the mortgage loan at the time of delivery.

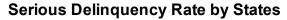
<sup>(3)</sup> Unpaid principal balance of all loans with credit enhancement as a percentage of unpaid principal balance of single-family conventional guaranty book of business for which Fannie Mae has access to loan-level information. Includes primary mortgage insurance, pool insurance, lender recourse and other credit enhancement.

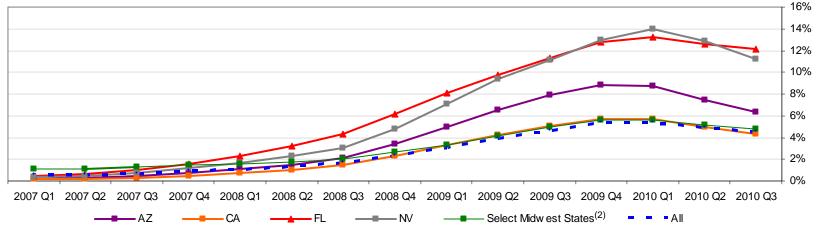
<sup>(4)</sup> Expressed as a percentage of credit losses for the single-family guaranty book of business. For information on total credit losses, refer to Fannie Mae's 2010 Q3 Form 10-Q.

<sup>(5)</sup> Select Midwest states are Illinois, Indiana, Michigan and Ohio.

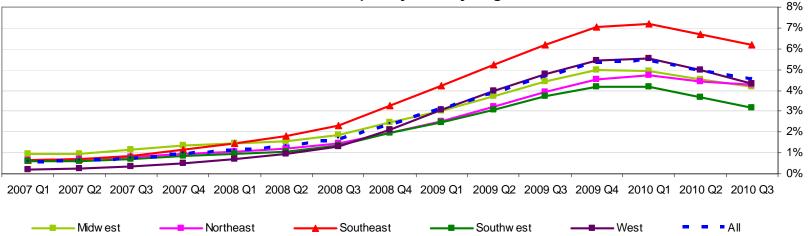


### Fannie Mae Single-Family Serious Delinquency Rates by State and Region (1)





#### Serious Delinquency Rate by Region (3)



- (1) Calculated based on the number of loans in Fannie Mae's single-family conventional guaranty book of business within each specified category.
- (2) Select Midwest states are Illinois, Indiana, Michigan and Ohio.
- (3) For information on which states are included in each region, refer to Fannie Mae's 2010 Q3 Form 10-Q.



## Home Price Growth/Decline and Fannie Mae Real Estate Owned (REO) in Selected States

	REO A	equisitions (N	umber of Prop	erties)	REO	REO	5-Year Annualized HP	1-Year HP Growth	
State	2010 YTD	2009	2008	2007	of September 30, 2010	Inventory as of September 30, 2009	Growth October 2005 to September 2010 <sup>(1)</sup>	October 2009 to September 2010 <sup>(1)</sup>	
Arizona	16,653	12,854	5,532	751	10,550	4,586	-10.5%	-4.9%	
California	27,390	19,565	10,624	1,681	20,992	8,954	-9.7%	-0.3%	
Florida	25,316	13,282	6,159	1,714	18,051	5,537	-10.7%	-3.4%	
Nevada	7,415	6,075	2,906	530	5,368	2,659	-14.7%	-6.2%	
Select Midwest States (2)	38,728	28,464	23,668	16,678	36,060	18,680	-3.6%	-1.0%	
All other States	100,614	65,377	45,763	27,767	75,766	31,859	-0.6%	-1.7%	
Total	216,116	145,617	94,652	49,121	166,787	72,275	-3.0%	-1.6%	

<sup>(1)</sup> Initial estimate based on purchase transactions in Fannie-Freddie acquisition and public deed data available through the end of September 2010, supplemented by preliminary data available for purchase transactions to be closed in October and November 2010. Including subsequently available data may lead to materially different results.

<sup>(2)</sup> Select Midwest states are Illinois, Indiana, Michigan and Ohio.

REO Net Sales Prices Compared With Unpaid Principal Balances of Mortgage Loans							
2010 Q3	2010 Q2	2010 Q1	2009	2008	2007	2006	2005
57%	58%	56%	55%	68%	78%	83%	87%



## Fannie Mae Alt-A Credit Profile by Key Product Features

#### Credit Characteristics of Alt-A Single-Family Conventional Guaranty Book of Business by Origination Year

		Origination Year						
As of September 30, 2010	Alt-A <sup>(1)</sup>	2010 <sup>(2)</sup>	2009 <sup>(2)</sup>	2008	2007	2006	2005	2004 and Earlier
Unpaid principal balance (billions) (3)	\$220.0	\$3.0	\$1.6	\$5.5	\$56.2	\$60.0	\$41.2	\$52.5
Share of Alt-A	100.0%	1.4%	0.7%	2.5%	25.5%	27.3%	18.7%	23.9%
Weighted Average Origination Loan-to-Value Ratio	73.0%	79.3%	74.2%	67.4%	74.8%	74.1%	72.5%	70.2%
Original Loan-to-Value Ratio > 90% (4)	5.7%	28.6%	19.5%	2.5%	8.4%	4.7%	3.2%	4.5%
Weighted Average Mark-to-Market Loan-to-Value Ratio	93.4%	78.8%	74.5%	79.0%	105.5%	108.5%	97.3%	63.1%
Mark-to-Market Loan-to-Value Ratio > 100% and <=125%	15.9%	8.5%	6.1%	12.2%	22.3%	19.3%	16.2%	5.8%
Mark-to-Market Loan-to-Value Ratio > 125%	18.4%	0.0%	0.1%	5.0%	23.9%	27.5%	20.7%	3.3%
Weighted Average FICO (5)	717	734	736	726	712	713	723	721
FICO < 620 (5)	0.8%	3.1%	3.3%	0.2%	0.5%	0.6%	0.4%	1.4%
Adjustable-rate	30.3%	3.9%	3.7%	15.9%	27.7%	34.0%	40.7%	24.4%
Interest Only	28.4%	0.0%	0.1%	7.1%	37.5%	37.9%	28.9%	12.3%
Negative Amortizing	2.7%	0.0%	0.0%	0.0%	0.0%	3.9%	6.3%	2.1%
Investor	17.6%	11.9%	5.2%	18.2%	19.4%	17.1%	20.1%	15.0%
Condo/Co-op	10.7%	9.9%	8.9%	6.8%	9.6%	11.6%	12.9%	9.5%
California	21.8%	20.5%	16.6%	20.3%	22.0%	19.7%	20.8%	25.0%
Florida	11.5%	3.6%	3.3%	9.3%	12.3%	13.4%	12.9%	8.4%
Credit Enhanced (6)	18.4%	2.2%	1.4%	13.8%	18.2%	18.2%	20.7%	19.2%
2010 Q1 Serious Delinquency Rate	16.09%	_	0.58%	11.51%	23.71%	22.26%	14.82%	7.04%
2010 Q2 Serious Delinquency Rate	14.97%	0.07%	1.11%	11.03%	22.07%	20.74%	14.13%	6.69%
2010 Q3 Serious Delinquency Rate	13.79%	0.24%	1.59%	10.29%	20.37%	19.22%	13.03%	6.28%
% of 2007 Credit Losses (7)	27.8%	_	_	_	0.7%	9.8%	9.7%	7.7%
% of 2008 Credit Losses (7)	45.6%	_	_	0.0%	12.4%	20.2%	9.7%	3.4%
% of 2009 Credit Losses (7)	39.6%	_	0.0%	0.4%	13.4%	15.8%	7.3%	2.7%
% of 2010 Q1 Credit Losses (7)	36.5%	0.0%	0.0%	0.6%	12.8%	14.4%	6.5%	2.3%
% of 2010 Q2 Credit Losses (7)	35.1%	0.0%	0.0%	0.5%	12.1%	14.0%	6.4%	2.1%
% of 2010 Q3 Credit Losses (7)	35.8%	0.0%	0.0%	0.5%	12.0%	14.5%	6.4%	2.3%
Cumulative Default Rate (8)	_	0.00%	0.18%	4.18%	11.24%	11.31%	7.31%	_

<sup>(1) &</sup>quot;Alt-A mortgage loan" generally refers to a mortgage loan that can be underwritten with reduced or alternative documentation than that required for a full documentation mortgage loan but may also include other alternative product features. In reporting our Alt-A exposure, we have classified mortgage loans as Alt-A if the lenders that deliver the mortgage loans to us have classified the loans as Alt-A based on documentation or other product features. We have classified private-label mortgage-related securities held in our investment portfolio as Alt-A if the securities were labeled as such when issued.

<sup>(2)</sup> Alt-A loans originated in 2009 and 2010 consist of the refinance of existing Alt-A loans. We've revised our reporting from prior quarters to reflect these as Alt-A loans.

<sup>(3)</sup> Excludes non-Fannie Mae securities held in portfolio and those Alt-A and subprime wraps for which Fannie Mae does not have loan-level information. Fannie Mae had access to detailed loan-level information for over 99% of its single-family conventional guaranty book of business as of September 30, 2010.

<sup>(4)</sup> The increase for 2009 and 2010 is the result of HARP loans, which started in April 2009 and can have loan-to-value ratios up to 125%.

<sup>(5)</sup> FICO Credit scores as reported by the seller of the mortgage loan at the time of delivery.

<sup>(6)</sup> Defined as unpaid principal balance of Alt-A loans with credit enhancement as a percentage of unpaid principal balance of all Alt-A loans. At September 30, 2010,10.1% of unpaid principal balance of Alt-A loans carried only primary mortgage insurance (no deductible), 6.6% had only pool insurance (which is generally subject to a deductible), 1.3% had primary mortgage insurance and pool insurance, and 0.4% carried other credit enhancement such as lender recourse.

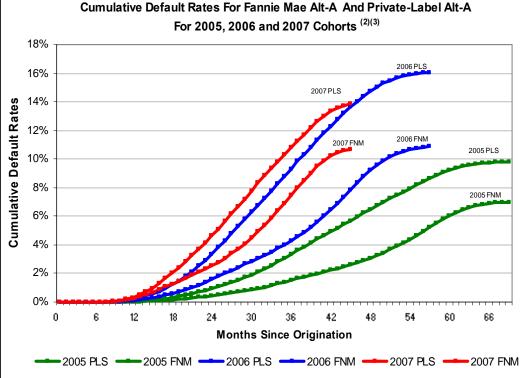
<sup>(7)</sup> Expressed as a percentage of credit losses for the single-family guaranty book of business. For information on total credit losses, refer to Fannie Mae's 2010 Q3 Form 10-Q.

<sup>(8)</sup> Defaults include loan liquidations other than through voluntary pay-off or repurchase by lenders and includes loan foreclosures, preforeclosure sales, sales to third parties and deeds in lieu of foreclosure. Cumulative Default Rate is the total number of single-family conventional loans in the guaranty book of business originated in the identified year that have defaulted, divided by the total number of single-family conventional loans in the guaranty book of business originated in the identified year.



## Fannie Mae Alt-A Loans Versus Loans Underlying Private-Label Alt-A Securities

Fannie Mae Alt-A Versus Private-Label Security Conforming Alt-A									
	Fannie Mae Alt-A	Private-Label Alt-A							
	Outstanding Alt-A loans in Fannie Mae's Single-Family Guaranty Book of Business as of August 2010	Outstanding loans backing non-agency Conforming Alt-A MBS as of August 2010							
FICO	717	709							
Original Loan-to-Value Ratio	73%	75%							
Combined Loan-to-Value Ratio at Origination (1)	77%	81%							
Geography California Florida	22% 12%	27% 13%							
Product Type Fixed-Rate Adjustable-Rate Interest Only Negative Amortizing	70% 30% 20% 3%	51% 49% 24% 20%							
Investor	18%	21%							



Data as of August 2010 are not necessarily indicative of the ultimate performance of the loans and performance is likely to change, perhaps materially, in future periods.

Note: Private-label securities data source: First American CoreLogic, LoanPerformance data, which estimates it captures 97% of Alt-A private-label securities.

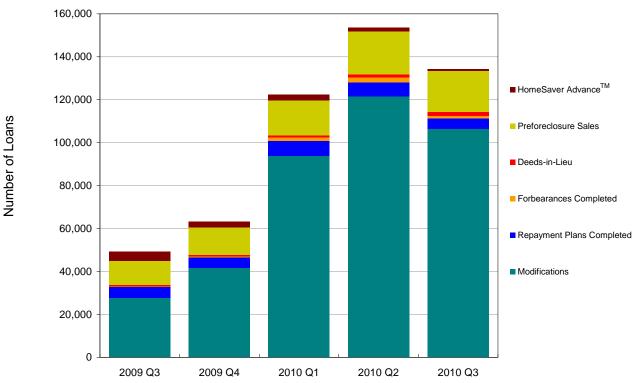
<sup>(1)</sup> Includes first liens and any subordinate liens present at origination.

<sup>(2)</sup> The Cumulative Default Rate is based upon the number of months between the loan origination month/year and default month/year.

<sup>(3)</sup> Due to low amount of Alt-A loans originated in 2008, 2009 and 2010, no comparable data has been provided for these years.



## Fannie Mae Workouts by Type



- Modifications involve changes to the original mortgage loan terms, which may include a change to the product type, interest rate, amortization term, maturity date and/or unpaid principal balance. Modifications include completed modifications made under the Administration's Home Affordable Modification Program, which was implemented beginning in March 2009, but do not reflect loans currently in trial modifications under that program. Information on Fannie Mae loans under the Home Affordable Modification Program is provided on Slide 15.
- Repayment plans involve plans to repay past due principal and interest over a reasonable period of time through temporarily higher monthly payments. Loans with completed repayment plans are included for loans that were at least 60 days delinquent at initiation.
- Forbearances involve an agreement to suspend or reduce borrower payments for a period of time. Loans with forbearance plans are included for loans that were at least 90 days delinquent at initiation.
- Deeds in lieu of foreclosure involve the borrower's voluntarily signing over title to the property without the added expense of a foreclosure proceeding.
- In a preforeclosure sale, the borrower, working with the servicer, sells the home prior to foreclosure to pay off all or part of the outstanding loan, accrued interest and other expenses from the sale proceeds.
- HomeSaver Advance <sup>TM</sup> are unsecured, personal loans designed to help qualified borrowers bring their delinquent mortgage loans current after a temporary financial difficulty.



## **Home Affordable Modification Program (HAMP)**

#### Fannie Mae Loans Under HAMP

As of September 30, 2010 reporting period	Active HAMP Trials	Active Permanent HAMP Modification <sup>(1)</sup>
Total	60,516	158,761
Modification Structure		
Rate Reduction	100%	100%
Term Extension	66%	62%
Forbearance	22%	25%
Median Monthly Principal and Interest Reduction	\$482	\$485
% of September 30, 2010 SDQ Loans <sup>(2)</sup>	6%	

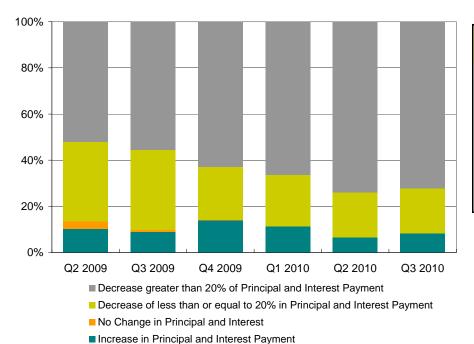
Data Source: United States Treasury Department as reported by servicers to the system of record for the Home Affordable Modification Program.

- (1) Active Permanent HAMP modifications exclude modifications on loans that subsequently canceled because the loans were 90+ days delinquent or have paid off.
- (2) Re-performance rates for modified single-family loans, including permanent HAMP modifications, are presented on Slide 16.
- Provides immediate payment relief to borrowers who are delinquent or in imminent risk of payment default.
- We require servicers to first evaluate all Fannie Mae problem loans for HAMP eligibility. If a borrower is not eligible for HAMP, our servicers are required to exhaust all other workout alternatives before proceeding to foreclosure.



## Fannie Mae Modifications of Single-Family Delinquent Loans

## Change in Monthly Principal and Interest Payment of Modified Single-Family Loans<sup>(1)(2)</sup>



## Re-performance Rates of Modified Single-Family Loans<sup>(1)</sup>

	2000	2000	2000	2040	2040
% Current and Performing <sup>(3)</sup>	2009 Q2	2009 Q3	2009 Q4	2010 Q1	2010 Q2
3 Months post modification	63%	57%	78%	80%	79%
6 months post modification	50%	47%	69%	71%	n/a
O mantha nact madification	4.40/	450/	000/	1-	- /-
9 months post modification	44%	45%	62%	n/a	n/a
12 Months post modification	43%	42%	n/a	n/a	n/a

(1) Excludes loans that were classified as subprime adjustable rate mortgages that were modified into fixed rate mortgages and were current at the time of modification. Modifications include permanent modifications started under the Administration's Home Affordable Modification Program, which was implemented beginning in March 2009, but do not reflect

loans currently in trial modifications under that program. Information on the Home Affordable Modification Program is provided on Slide 15.

- (2) Represents the change in the monthly principal and interest payment at the effective date of the modification. The monthly principal and interest payment on modified loans may vary, and may increase, during the remaining life of the loan.
- (3) Includes loans that paid off.



## Fannie Mae Multifamily Credit Profile by Loan Attributes

As of September 30, 2010 <sup>(5)</sup>	Loan Counts	Unpaid Principal Balance (Billions)	% of Multifamily Guaranty Book of Business (UPB)	% Seriously Delinquent <sup>(3)</sup>	% of 2010 YTD Multifamily Credit Losses
Total Multifamily Guaranty Book of Business (1) (2)	42,140	\$185.4	100%	0.65%	100%
Originating loan-to-value ratio:					
Less than or equal to 80%	38,559	\$175.7	95%	0.66%	95%
Greater than 80%	3,581	\$9.7	5%	0.38%	5%
Loan Size Distribution:					
Less than or equal to \$750K	13,171	\$4.3	2%	1.81%	2%
Greater than \$750K and less than or equal to \$3M	15,517	\$22.9	12%	1.20%	12%
Greater than \$3M and less than or equal to \$5M	4,756	\$17.3	9%	0.98%	18%
Greater than \$5M and less than or equal to \$25M	7,748	\$76.8	42%	0.72%	46%
Greater than \$25M	948	\$64.0	35%	0.19%	22%
Credit Enhanced Loans:					
Credit Enhanced	37,840	\$165.7	89%	0.60%	66%
Non-Credit Enhanced	4,300	\$19.7	11%	1.06%	34%
Delegated Underwriting and Servicing (DUS ®) Loans: (4)					
DUS ® - Less than or equal to \$3M	7,143	\$11.1	6%	0.55%	7%
DUS ® - Greater than \$3M	10,957	\$131.1	71%	0.46%	63%
DUS ® - Total	18,100	\$142.2	77%	0.47%	70%
Non-DUS - Less than or equal to \$3M	21,545	\$16.1	9%	1.82%	7%
Non-DUS - Greater than \$3M	2,495	\$27.0	15%	0.89%	23%
Non-DUS - Total	24,040	\$43.1	23%	1.24%	30%
Maturity Dates:					
Loans maturing in 2010	251	\$1.2	1%	6.03%	3%
Loans maturing in 2011	1,737	\$8.0	4%	0.71%	10%
Loans maturing in 2012	2,095	\$14.7	8%	0.54%	18%
Loans maturing in 2013	3,600	\$20.5	11%	0.54%	6%
Loans maturing in 2014	2,807	\$15.7	8%	0.65%	11%
Other maturity	31,650	\$125.3	68%	0.62%	53%

<sup>(1)</sup> Excludes loans that have been defeased. Defeasance is prepayment of a loan through substitution of collateral, such as Treasury securities.

<sup>(2)</sup> Consists of the portion of our multifamily guaranty book of business for which we have access to detailed loan level information, which constitutes over 99% of our total multifamily guaranty book of business as of September 30, 2010.

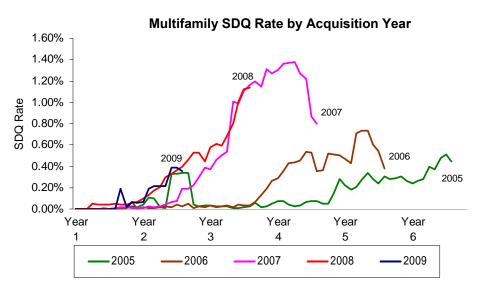
<sup>(3)</sup> Multifamily loans and securities that are two or more months past due.

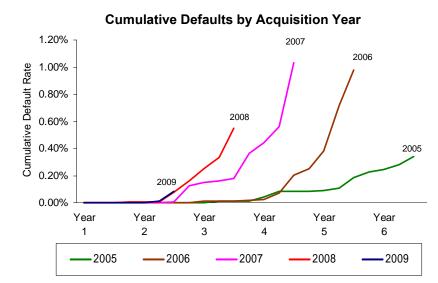
<sup>(4)</sup> Under the Delegated Underwriting and Servicing, or DUS ®, product line, Fannie Mae purchases individual, newly originated mortgages from specially approved DUS lenders using DUS underwriting standards and/or DUS loan documents. Because DUS lenders generally share the risk of loss with Fannie Mae, they are able to originate, underwrite, close and service most loans without our pre-review.

<sup>(5)</sup> Numbers may not sum due to rounding.



## Fannie Mae Multifamily Credit Profile by Acquisition Year





As of September 30, 2010 <sup>(5)</sup>	Unpaid Principal Balance (Billions)	% of Multifamily Guaranty Book of Business (UPB)	% Seriously Delinquent (3)	% of 2010 YTD Multifamily Credit Losses
Total Multifamily Guaranty Book of Business (1) (2)	\$185.4	100%	0.65%	100%
By Acquisition Year: <sup>(4)</sup>				
2010	\$10.6	6%	0.00%	0%
2009	\$19.3	10%	0.35%	2%
2008	\$32.9	18%	1.06%	13%
2007	\$42.6	23%	0.79%	38%
2006	\$19.1	10%	0.36%	19%
2005	\$16.7	9%	0.45%	2%
Prior to 2005	\$44.1	24%	0.68%	26%

- (1) Excludes loans that have been defeased. Defeasance is prepayment of a loan through substitution of collateral, such as Treasury securities.
- (2) Consists of the portion of our multifamily guaranty book of business for which we have access to detailed loan level information, which constitutes over 99% of our total multifamily guaranty book of business as of September 30, 2010.
- (3) Multifamily loans and securities that are two or more months past due.
- (4) Includes only active loans.
- (5) Numbers may not sum due to rounding.



## Fannie Mae Multifamily Credit Profile by Region and State

As of September 30, 2010 <sup>(5)</sup>	Unpaid Principal Balance (Billions)	% of Multifamily Guaranty Book of Business (UPB)	% Seriously Delinquent <sup>(3)</sup>	% of 2010 YTD Multifamily Credit Losses
Total Multifamily Guaranty Book of Business (1) (2)	\$185.4	100%	0.65%	100%
Region <sup>(4)</sup>				
Midwest	\$15.6	8%	1.43%	11%
Northeast	\$40.6	22%	0.45%	4%
Southeast	\$36.5	20%	0.97%	41%
Southwest	\$25.1	14%	0.93%	12%
Western	\$66.8	36%	0.35%	32%
Top Five States by UPB				
California	\$50.8	27%	0.15%	2%
New York	\$24.9	13%	0.35%	1%
Texas	\$14.0	8%	0.69%	8%
Florida	\$8.8	5%	1.92%	15%
Virginia	\$6.9	4%	0.00%	0%
Top Five States by Credit Losses YTD 2010				
Arizona	\$3.5	2%	1.52%	25%
Florida	\$8.8	5%	1.92%	15%
Georgia	\$3.7	2%	1.23%	13%
Texas	\$14.0	8%	0.69%	8%
Michigan	\$2.9	2%	0.85%	6%

<sup>(1)</sup> Excludes loans that have been defeased. Defeasance is prepayment of a loan through substitution of collateral, such as Treasury securities.

<sup>(2)</sup> Consists of the portion of our multifamily guaranty book of business for which we have access to detailed loan level information, which constitutes over 99% of our total multifamily guaranty book of business as of September 30, 2010.

<sup>(3)</sup> Multifamily loans and securities that are two or more months past due.

<sup>(4)</sup> For information on which states are included in each region, refer to Fannie Mae's 2010 Q3 Form 10-Q.

<sup>(5)</sup> Numbers may not sum due to rounding.