

Housing Forecast: March 2024

Trousing Forecast. March 2024	2023				2024				2025						
	23.1	23.2	23.3	23.4	24.1	24.2	24.3	24.4	25.1	25.2	25.3	25.4	2023	2024	2025
SAAR, Thous. Units															
Total Housing Starts	1,385	1,450	1,371	1,483	1,369	1,402	1,392	1,387	1,392	1,406	1,410	1,415	1,413	1,387	1,406
Percent Change: YoY													-9.0	-1.8	1.3
Single-Family (1 Unit)	834	930	967	1,051	1,002	1,005	1,009	1,012	1,018	1,031	1,040	1,049	945	1,007	1,034
Percent Change: YoY													-6.0	6.6	2.7
Multifamily (2+ Units)	552	520	403	432	367	397	383	375	374	375	370	367	469	380	372
Percent Change: YoY													-14.4	-18.8	-2.3
Total Home Sales	4,955	4,877	4,713	4,523	4,720	4,851	4,979	5,103	5,229	5,341	5,449	5,567	4,756	4,913	5,397
Percent Change: YoY													-16.1	3.3	9.8
New Single-Family	638	691	693	643	685	698	704	708	717	726	737	743	666	699	731
Percent Change: YoY													3.9	4.9	4.6
Existing (Single-Family, Condos/Co-Ops)	4,317	4,187	4,020	3,880	4,035	4,153	4,275	4,395	4,512	4,615	4,712	4,824	4,090	4,215	4,666
Percent Change: YoY													-18.7	3.0	10.7
Percent Change: Quarterly YoY, Annual Q4/Q	4														
Fannie Mae HPI	4.3	2.6	5.1	7.1	7.2	6.0	4.5	3.2	2.2	1.2	0.6	0.3	7.1	3.2	0.3
Percent: Quarterly Avg, Annual Avg															
30-Year Fixed Rate Mortgage	6.4	6.5	7.0	7.3	6.7	6.7	6.6	6.4	6.3	6.2	6.1	6.0	6.8	6.6	6.2
NGA BU A A AUGUS															
NSA, Bil. \$, 1-4 Units				222			540	400				- 40	4 470		0.470
Single-Family Mortgage Originations	323	421	397	329	309	467	519	469	442	595	600	540	1,470	1,764	2,178
Purchase	265	351	331	275	251	379	393	344	292	434	442	384	1,222	1,367	1,551
Refinance	58	70	65	54	59	88	126	124	150	161	159	157	248	397	626
Refinance Share (Percent)	18	17	16	16	19	19	24	26	34	27	26	29	17	23	29

March 11, 2024

Note: The Fannie Mae HPI forecast is updated on the first month of every quarter. Interest rate forecasts are based on rates from February 29, 2024; all other forecasts are based on the date above. Note: All mortgage originations data are Fannie Mae estimates as there is no universal source for market-wide originations data.

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Note: Unshaded areas denote actuals. Shaded areas denote forecasts.

Sources: Actuals: Census Bureau, National Association of REALTORS®, Freddie Mac. Forecasts: Fannie Mae Economic & Strategic Research

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